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# MAKING THE SWITCH: HOW TO TRANSITION BETWEEN BORROWING MARKETS

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#### ABSTRACT

Borrowing money can be a complex and stressful experience, especially if you are not familiar with the various borrowing markets available to you. When you find yourself in a situation where you need to borrow money, it is important to understand the different borrowing markets and the benefits and drawbacks of each option. Additionally, if you have already borrowed money from one market and are considering switching to another, it is important to know how to make a smooth transition.

Keywords: Borrowing Markets, Market Index.

#### **INTRODUCTION**

#### **Traditional Banks**

Traditional banks are the most well-known borrowing market. They offer a range of loan products, including personal loans, business loans, and lines of credit. The application process for a bank loan can be lengthy, and the approval process may take several days or even weeks. However, traditional banks typically offer lower interest rates than other borrowing markets.

If you are currently borrowing from a traditional bank and are considering switching to another market, there are a few things to keep in mind. First, make sure you understand the terms of your existing loan, including the interest rate, repayment period, and any fees or penalties for early repayment. Then, compare the terms of the new loan with your existing loan to ensure that you are getting a better deal (Honkanen, 2020).

When transitioning from a traditional bank to another market, it is important to consider the timing of your switch. If you have a long-term loan with a traditional bank, such as a mortgage, it may not make sense to switch in the middle of the loan term. However, if you have a shorter-term loan, such as a personal loan or a line of credit, it may be worth considering a switch if you can get a better deal elsewhere (Sahut & Mili, 2014).

#### **Online Lenders**

Online lenders have become increasingly popular in recent years, thanks in part to their fast application and approval processes. Online lenders typically offer personal loans, business loans, and student loans. The application process can be completed entirely online, and borrowers can often receive their funds within 24 hours of approval. Interest rates for online loans can be higher than those offered by traditional banks, but they may be lower than those offered by credit cards or payday loans (Mora et al., 2013).

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If you are currently borrowing from an online lender and are considering switching to another market, it is important to understand the terms of your existing loan, including the interest rate, repayment period, and any fees or penalties for early repayment. Then, compare the terms of the new loan with your existing loan to ensure that you are getting a better deal.

When transitioning from an online lender to another market, it is important to be aware of any early repayment penalties or fees. Some online lenders charge a penalty if you pay off your loan early, which can make it more difficult to switch to a different market. Additionally, if you have a good relationship with your online lender, it may be worth asking if they can match or beat the terms of a loan from another market.

#### **Peer-to-Peer Lending Platforms**

Peer-to-peer lending platforms, also known as P2P platforms, allow borrowers to connect directly with individual investors who fund their loans. These platforms typically offer personal loans, business loans, and student loans. Interest rates for P2P loans can be higher than those offered by traditional banks, but they may be lower than those offered by online lenders.

If you are currently borrowing from a P2P platform and are considering switching to another market, it is important to understand the terms of your existing loan, including the interest rate, repayment period, and any fees or penalties for early repayment. Then, compare the terms of the new loan with yours (Agca & Celasun, 2012).

The transition between borrowing markets refers to the process of switching from one type of borrowing market to another. This can occur for a variety of reasons, including changes in interest rates, credit availability, or other market conditions.

One example of a transition between borrowing markets might be a business that has been borrowing from a traditional bank loan market, but then decides to transition to a peer-to-peer lending platform (Harford et al., 2017).

### CONCLUSION

One example of a transition between borrowing markets might be a business that has been borrowing from a traditional bank loan market, but then decides to transition to a peer-topeer lending platform. This might be because the business has exhausted its options in the traditional bank loan market or because it wants to take advantage of the lower interest rates and more flexible terms offered by peer-to-peer lenders.

Another example might be an individual who has been borrowing from a credit card company, but then decides to switch to a personal loan. This could be because the individual has accumulated a significant amount of credit card debt and wants to consolidate it into a single loan with a lower interest rate and fixed monthly payments.

Regardless of the reason for the transition, it is important for borrowers to carefully consider their options and to understand the terms and conditions of the new borrowing market

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they are entering. This can help ensure that they are able to secure the financing they need at a reasonable cost, while also minimizing their risk of default and other financial challenges.

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