## THE DETERMINANTS OF FIRM VALUE: A PATH ANALYSIS OF THAI LISTED NON-FINANCIAL COMPANIES

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## ABSTRACT

This study aims to examine and analyze effects of financial leverage, profitability, firm size, and investment opportunity on dividend policy, and effect of all those variables on firm value using path analysis. The observations were all non-financial companies that went public and listed on the Stock Exchange of Thailand during 2010Q1 to 2021Q1. The research also considers idiosyncratic nature of firms in different sectors in which analysis in non-financial companies is categorized into sectors: agro & food industry, consumer products, industrials, property & construction, resources, services, and technology to examine determinants of dividend policy and firm value. Research results suggest that financial leverage has a negative influence on dividend policy of firms in certain industries but poses no effect on firm value of companies listed on the Stock Exchange of Thailand. Profitability, on the other hand, shows positive significance on both dividend policy and firm value of firms in Thai stock market. Meanwhile, firm size, investment opportunity, and dividend policy have a positive impact on non-financial companies in the Stock Exchange of Thailand only in certain sectors.

Keywords: Firm Value, Non-Financial Companies, Stock Exchange, Thailand

## **INTRODUCTION**

Dividend policy is one of the most studied research topics in the financial literatures as it relates to corporate decision whether to distribute income to its stockholders in terms of dividends or to reinvest in the company for future investment. Dividends are of concern to investors as they relate to investment returns. Generally, investors invest in the company's stock to make a profit in terms of both capital gains and dividends. Firm's decision toward dividend policy is an important task for management as it can enhance firm value with great touch on the company's stock price which can also affect asset prices, capital structure, merger and acquisitions, and capital budgeting. Hence, commitment to pay dividend should be positive signal that enhance firm value as it reflects firm performance and prospective returns for investors.

Theoretically, there are several factors of firm characteristics suggested by literatures that can influence dividend policy and firm value, both directly and indirectly. In this study, the effect of financial leverage, profitability, firm size, and investment opportunity on dividend policy as well as effect of dividend policy on firm value is studied for the case of non-financial listed companies in the Stock Exchange of Thailand.

## LITERATURE REVIEW

## **Relationship of Financial Leverage, Dividend Policy and Firm Value**

Financial theory relates the relationship between corporate leverage and dividend payout policy is the agency theory which is conflicts of interests arising between common

1

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stockholders and managers. According to Chrutchley & Hansen (1989), one way to reduce equity agency costs is to seek higher proportion of debt-financing. As a result, the higher dividend payout, the higher chances that the company will choose external funding. Such negative linkages between company's financial debt and dividend policy were also reaffirmed by the simultaneous research work by Jensen, et al., (1992). Recent study by Tamimi & Takhtaei (2014) also indicated adverse relationship between the ratio of corporate financial leverage and amount of dividend among Iranian companies.

H1a: Financial leverage negatively affects dividend policy of non-financial listed companies at Stock Exchange of Thailand.

Debt creation can be used in motivating organization efficiency and reducing agency costs. Such effects were called "control hypothesis" in the paper conducted by Jensen (1986). That is, leverage reduces the agency costs of free cash flow available for spending at the discretion of managers. Hence, lower agency problem arising from increased leverage can translate to higher firm value as it lowered barrier to corporate efficiency. Moreover, financial leverage can improve corporate value owing to its tax shield and tax-deductible characteristics (Fama & French, 1998). Thus, high debt levels were associated with the greater corporate value with respect to tax shield, signaling hypothesis, and free cashflow hypothesis (Davies et al., 2005). In addition, the positive influence of financial leverage to firm value tended to be stronger in firms with higher quality (Cheng & Tzeng, 2011).

H2a: Financial leverage has a positive effect on firm value of non-financial listed companies at Stock *Exchange of Thailand.* 

## **Relationship of Profitability, Dividend Policy and Firm Value**

Profitability is considered an important factor in determining dividend payment of a company. Generally, highly profitable firms were more likely to declare and pay higher dividends (Abor & Bokpin, 2010; Labhane & Das, 2015)

H1b: Profitability has a positive effect on dividend policy of non-financial listed companies at Stock Exchange of Thailand.

Profitability is significant on firm value as it is one of the key financial statements that reflects corporate management. In addition, it provides a means of communicating governance and company performance to stakeholders. Hence, high profitability reflects corporate's ability to generate higher value to its stockholders. (Iturriaga & Sanz, 2001; Tui et al., 2017).

H2b: Profitability has a positive effect on firm value of non-financial listed companies at Stock Exchange of Thailand.

## **Relationship of Firm Size, Dividend Policy and Firm Value**

Firm size is expected to have both positive effect on dividend policy and firm value. As larger firms tend to be more mature and have easier access to capital markets, they are more likely to be less dependent on internal funds (Lloyd, 1985). Firm size can also be seen as total assets owned by the company that can be later utilized for the corporate activities. Larger company with more ease to the capital to operate is more likely to generate higher earnings and create greater firm value to its stakeholders (Tui et al., 2017). In addition, the size of large company can be a proxy of corporate growth. That is, larger firms capture greater positive investors' response in the capital market and reflect increasing firm value (Lumapow & Tumiwa, 2017).

- H1c: Firm size has a positive effect on dividend policy of non-financial listed companies at Stock Exchange of Thailand.
- H2c: Firm size has a positive effect on firm value of non-financial listed companies at Stock Exchange of Thailand.

## **Relationship of Investment Opportunity, Dividend Policy and Firm Value**

Langsen (1988) explained the linkages between investment opportunity and dividend payout with the residual theory of dividends. That is, the company with prosper investment opportunity both in current and in the future should plow back most of their corporate earnings into their business operations and seek financing in the capital markets at the "optimal capital structure" levels. Hence, the dividend payouts were only at a relatively small fraction of their earnings. Moreover, companies with great investment opportunity are likely to set aside more money to finance their future investment, which leads to less dividend payouts (Labhane & Mahakud, 2016). Recent study by Ifadah & Witiastuti (2021), also confirmed significant negative effect of the investment opportunity on the dividend policy of manufacturing companies listed in the Indonesian Stock Exchange (IDX).

*H1d: Investment opportunity negatively affects dividend policy of non-financial listed companies at Stock Exchange of Thailand.* 

Investment opportunity is regarded as investment decision indicator in the form of asset combination and investment choices that will generate positive Net Positive Value (NPV) and as a result affecting the company's value. Firms with high investment opportunity shows higher growth potential that a company can produce higher profits in the future. (Iturriaga & Sanz, 2001; Davies et al., 2005; N.K.A., & G.B., 2018)

H2d: Investment opportunity has a positive effect on firm value of non-financial listed companies at Stock Exchange of Thailand.

## **Relationship of Dividend Policy and Firm Value**

Dividend policy is one of the most studied subjects in finance where many scholars have engaged in extensive attempts to determine how corporates should manage their dividend policy. Generally, companies that commit to dividend payment believe that dividend policy can significantly affect their firm value. One argument is that dividend policy is communication information about a firm's future prospects to investors, which is often referred as signaling explanation. (Baker et al., 1985; Baker & Powell, 1999; Omran & Pointon, 2004; Dasilas & Lyroudi, 2009; Priya & Mohanasundari, 2016; Putri & Rachmawati, 2017).

H3: Dividend policy has a positive effect on firm value of non-financial listed companies at Stock Exchange of Thailand.

### **RESEARCH METHOD**

#### **Population and Samples**

The research is conducted with quantitative approach with the data from non-financial public companies listed in the Stock Exchange of Thailand (SET). The secondary data used is obtained through quarterly financial statement issued by company from 2010Q1 - 2021Q1 periods. By using purposive sampling method with data availability criteria, there are 471 manufacturing companies selected as samples.

Table 1NUMBER OF FIRM BY INDUSTRY							
Industry	Number of Firms						
Agro & Food Industry	55						
Consumer Products	38						
Industrials	85						
Property & Construction	94						
Resources	53						
Services	109						
Technology	37						

## Data

Data used in this study consists of endogenous and exogenous variables. Endogenous variables are dividend policy and firm value. Meanwhile, four exogenous variables are financial leverage, profitability, firm size and investment opportunity. The operational variable definitions used in this study are as follow:

Table 2           OPERATIONAL VARIABLE DEFINITIONS									
Variables	Indicators	Measurement							
Endogenous Variables									
Firm Value									
Is value of business entity to generate profits in the future measured at current market value	TobinsQ	Market Value of Equity + Book Value of Equity Book Value of Assets							
Dividend Policy									
Is a corporate decision- making related to net income allocation from company's operating activities to be distributed in form of dividends to shareholders or to be held as retained earnings	Dividend Pay Out Ratio (DPR)	Dividend per Share Earning per Share							
Exogenous Variables									
Financial Leverage Is firm's ability to use fixed financial obligations in order to maximize profit change on per share income of common stock.	Leverage (DA)	$DA = \frac{Total \ Debt}{Total \ Asset}$							
Profitability Is a management effectiveness of firm in	Return on Asset (ROA)	$ROA = \frac{Net  Profit}{Total  Assets}$							

creating financial returns		
Firm Size		
Is a measure of the amount of total wealth owned by the company to show a firm development within business	SIZE	ln(Total Asset)
Investment Opportunity Is an investment decision in form of a combination of asset in place and future investment options in a profitable project	Investment	capital expenditure Total Assets

Source: Stock Exchange of Thailand

## **Path Analysis**

Based on research objectives, conceptual framework and research hypothesis, it appears that the relationship between whole variables of this research suggest a causal and recursive relationship. Therefore, this research used path analysis to know and analyze the influence of exogenous variables on endogenous variables. Hair, Black, Babin, and Anderson (2009) states that there are four steps that must be taken to use this path analysis, namely: 1) developing a model, which must be done based on theory; 2) developing a path diagram to show causality; 3) the conversion of line diagrams into a series structural equations and measurement model specifications; and 4) the selection of the input matrix and the estimation technique of the built model. In this study, it can be arranged a structural model with two step function equations that can be formulated as follows.

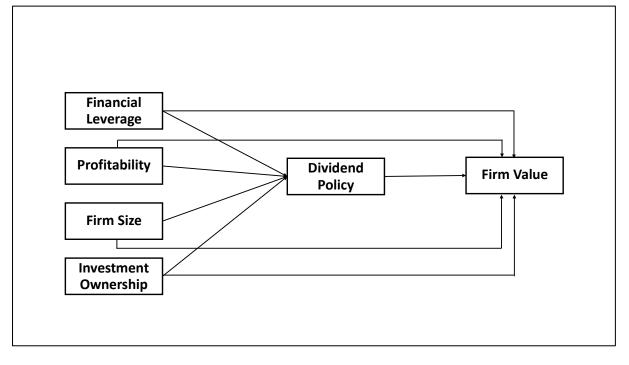
Model 1

$$\begin{array}{l} \textit{Dividend Policy}_{it} \\ &= \beta_1 \textit{Leverage}_{it} + \beta_3 \textit{Profitability}_{it} + \beta_5 \textit{Size}_{it} + \beta_7 \textit{Investment}_{it} \\ &+ \varepsilon_{1,it} \end{array}$$

Model 2

$$\begin{aligned} Firm \ Value_{it} &= \beta_2 \ Leverage_{it} + \beta_4 \ Profitability_{it} + \beta_6 \ Size_{it} + \beta_8 \ Investment_{it} \\ &+ \beta_{11} \ Dividend \ Policy_{it} + \varepsilon_{2,it} \end{aligned}$$

Where  $\beta_{it}$  = Standardize coefficient or path coefficient



## FIGURE 1 RESEARCH MODEL

## **RESULTS AND DISCUSSION**

Table 3 shows significance of results obtained for each variable relationships or hypotheses across different sectors in the Stock Exchange of Thailand. The coefficient and predicted sign determine relationship between explanatory and dependent variable while p-value and description – accept or reject – indicate statistical significance at 5% significant level in each hypothesis tested. The notable results will be selected and further discussed later.

	F	Table IYPOTHESIS TES					
	Hypothesis			S.E.	P Value	Predicted Sign	Description
	-Financial Compan						
	Financial Leverage						
DA	$\rightarrow$	DPR	-0.017	0.010	0.077	Negative	Accept
DA		TobinsQ	-0.091	0.009	0.000	Positive	Reject
	2. Profitablity						
ROA		DPR	0.089	0.009	0.000	Positive	Accept
ROA		TobinsQ	0.405	0.007	0.000	Positive	Accept
3. Firm Size							
Firm Size	$\rightarrow$	DPR	0.034	0.009	0.000	Positive	Accept
Firm Size		TobinsQ	-0.086	0.008	0.000	Positive	Reject
4. Ir	vestment Opportuni	ty					
		6			1	528-2686-28-S	64-17

Investment		DPR	-0.016	0.009	0.061	Negative	Accept
Investment		TobinsQ	0.025	0.008	0.001	Positive	Accept
5. Dividend Policy							
DPR		TobinsQ	0.020	0.008	0.009	Positive	Accept
·	o & Food Industr Financial Leverage	÷					
DA		DPR	-0.027	0.028	0.322	Nagativa	Daiaat
						Negative	Reject
DA		TobinsQ	-0.281	0.023	0.000	Positive	Reject
	2. Profitablity						
ROA	$\rightarrow$	DPR	0.074	0.025	0.004	Positive	Accept
ROA	$\rightarrow$	TobinsQ	0.336	0.021	0.000	Positive	Accept
	3. Firm Size						
Firm Size		DPR	0.039	0.028	0.156	Positive	Reject
Firm Size		TobinsQ	-0.015	0.025	0.552	Positive	Reject
4.1		•,					
	vestment Opportun	•	0.0.52	0.025	0.014		
Investment		DPR	-0.063	0.025	0.011	Negative	Accept
Investment		TobinsQ	0.057	0.022	0.010	Positive	Accept
5	. Dividend Policy						
DPR		TobinsQ	0.028	0.022	0.214	Positive	Reject
					Р	Predicted	
	Hypothesis		Coefficient	S.E.	P Value	Sign	Descripti
	onsumer Products						
	Financial Leverage		-0.030	0.034	0.374	Negative	Reject
11			-0.030	0.034	0.374 0.001	Negative Positive	_
1 I DA	Financial Leverage	DPR					_
1 I DA DA		DPR TobinsQ	-0.103	0.030	0.001	Positive	_
1 I DA	Financial Leverage	DPR					Reject
1 I DA DA	Financial Leverage	DPR TobinsQ	-0.103	0.030	0.001	Positive	Reject Accept
1 I DA DA ROA	Financial Leverage	DPR TobinsQ DPR	0.128	0.030	0.001	Positive Positive	Accept
1 I DA DA ROA	Financial Leverage	DPR TobinsQ DPR	0.128	0.030	0.001	Positive Positive	Reject Accept Accept
1 I DA DA ROA ROA	Financial Leverage	DPR TobinsQ DPR TobinsQ	-0.103 0.128 0.422	0.030	0.001 0.000 0.000	Positive Positive Positive	Reject Accept Accept Reject
1 I DA DA ROA ROA Firm Size Firm Size	Financial Leverage	DPR TobinsQ DPR TobinsQ DPR TobinsQ	-0.103 0.128 0.422 0.007	0.030 0.034 0.027 0.034	0.001 0.000 0.000 0.831	Positive Positive Positive Positive	Reject Accept Accept Reject
1 I DA DA ROA ROA Firm Size Firm Size	Financial Leverage	DPR TobinsQ DPR TobinsQ DPR TobinsQ	-0.103 0.128 0.422 0.007	0.030 0.034 0.027 0.034	0.001 0.000 0.000 0.831	Positive Positive Positive Positive	Reject Accept Accept Reject Reject
11         DA         DA         DA         ROA         ROA         Firm Size         Firm Size         4. Inv	Financial Leverage	DPR TobinsQ DPR TobinsQ DPR TobinsQ ity	-0.103 0.128 0.422 0.007 -0.142	0.030 0.034 0.027 0.034 0.030	0.001 0.000 0.000 0.831 0.000	Positive Positive Positive Positive Positive	Reject Reject Accept Accept Reject Reject Reject

DPR		TobinsQ	0.004	0.030	0.890	Positive	Reject
1	Industrials Financial Leverage						
			-0.032	0.025	0.202	Negetiere	Deitest
DA		DPR	-0.032	0.025	0.203	Negative	Reject
DA		TobinsQ	-0.078	0.022	0.000	Positive	Reject
	2. Profitablity						
ROA	$\rightarrow$	DPR	0.139	0.025	0.000	Positive	Accept
ROA		TobinsQ	0.415	0.020	0.000	Positive	Accept
	3. Firm Size						
Firm Size		DPR	0.001	0.022	0.979	Positive	Reject
Firm Size		TobinsQ	-0.186	0.018	0.000	Positive	Reject
4. Ir	vestment Opportun	ity					
Investment		DPR	0.005	0.022	0.805	Negative	Reject
							-
Investment		TobinsQ	0.033	0.019	0.077	Positive	Accept
	5. Dividend Policy						
DPR		TobinsQ	0.063	0.019	0.001	Positive	Accept
	Hypothesis		Coefficient	S.E.	P Value	Predicted Sign	Description
	perty & Construct				value	bigii	
1	Financial Leverage						
DA	$\rightarrow$	DPR	-0.039	0.020	0.048	Negative	Accept
DA		TobinsQ	-0.250	0.016	0.000	Positive	Reject
	2. Profitablity						
ROA		DPR	0.098	0.019	0.000	Positive	Accept
			0.020				
ROA	$\rightarrow$	TobinsQ	0.411	0.014	0.000	Positive	Accept
ROA	3. Firm Size	TobinsQ		0.014	0.000	Positive	Accept
	3. Firm Size		0.411				
Firm Size	3. Firm Size	DPR	0.411	0.019	0.000	Positive	Accept
Firm Size Firm Size		DPR TobinsQ	0.411				
Firm Size Firm Size 4. Ir	3. Firm Size	DPR TobinsQ ity	0.411	0.019	0.000	Positive Positive	Accept Reject
Firm Size Firm Size		DPR TobinsQ	0.411	0.019	0.000	Positive	Accept
Firm Size Firm Size 4. Ir		DPR TobinsQ ity	0.411	0.019	0.000	Positive Positive	Accept Reject
Firm Size Firm Size 4. In Investment Investment		DPR TobinsQ ity DPR	0.411	0.019 0.016 0.018	0.000 0.000 0.489	Positive Positive Negative	Accept Reject Reject
Firm Size Firm Size 4. In Investment Investment	nvestment Opportun	DPR TobinsQ ity DPR	0.411	0.019 0.016 0.018	0.000 0.000 0.489	Positive Positive Negative	Accept Reject Reject

1	Resources Financial Leverage						
DA		DPR	-0.028	0.026	0.286	Negative	Reject
DA		TobinsQ	-0.151	0.024	0.000	Positive	Reject
	2. Profitablity						
DOA	2.110111401111		0.050	0.026	0.021	D :::	
ROA		DPR	0.060	0.026	0.021	Positive	Accept
ROA		TobinsQ	0.175	0.024	0.000	Positive	Accept
	3. Firm Size						
Firm Size		DPR	0.014	0.027	0.603	Positive	Reject
Firm Size		TobinsQ	-0.208	0.024	0.000	Positive	Reject
4. In	vestment Opportun	ity					
Investment	$\longrightarrow$	DPR	-0.023	0.025	0.365	Negative	Reject
Investment		TobinsQ	0.124	0.024	0.000	Positive	Accept
	5. Dividend Policy						
DPR		TobinsQ	0.004	0.024	0.853	Positive	Reject
	Hypothesis		Coefficient	S.E.	P Value	Predicted Sign	Descriptio
	Services						
	Financial Leverage						
DA		DPR	-0.044	0.021	0.036	Negative	Accept
DA		TobinsQ	-0.003	0.018	0.881	Positive	Reject
	2. Profitablity						
ROA		DPR	0.107	0.020	0.000	Positive	Accept
ROA		TobinsQ	0.552	0.014	0.000	Positive	Accept
	3. Firm Size						
Firm Size		DPR	0.041	0.020	0.041	Positive	Accept
Firm Size		TobinsQ	-0.032	0.017	0.057	Positive	Reject
4. In	nvestment Opportun	ity					
Investment		DPR	-0.011	0.018	0.559	Negative	Reject
Investment		TobinsQ	-0.014	0.015	0.356	Positive	Reject
	5. Dividend Policy						
DPR		TobinsQ	0.008	0.015	0.618	Positive	Reject
1	Technology Financial Leverage						
DA		DPR	0.014	0.035	0.686	Negative	Reject
DA		TobinsQ	0.035	0.031	0.245	Positive	Reject
	2. Profitablity	· · ·			-		

<b></b>	DPR	0.053	0.025	0.127	D	
	DIN	0.055	0.035	0.137	Positive	Reject
	TobinsQ	0.484	0.028	0.000	Positive	Accept
Firm Size						
$\rightarrow$	DPR	0.077	0.030	0.010	Positive	Accept
> TobinsQ		0.072	0.026	0.006	Positive	Accept
nent Opport	tunity					
	DPR	-0.011	0.028	0.690	Negative	Reject
	TobinsQ	-0.032	0.024	0.185	Positive	Reject
vidend Polic	-					~
	TobinsQ	-0.009	0.024	0.697	Positive	Reject
PTIONAL						
Resource	+ Services + Technology)					
ncial Levera	ige					
>	DPR	-0.004	0.013	0.780	Negative	Reject
<b>→</b>	TobinsQ	-0.029	0.012	0.016	Positive	Reject
Profitablity						
<b></b>	DPR	0.084	0.013	0.000	Positive	Accept
	TobinsQ	0.440	0.010	0.000	Positive	Accept
Firm Size						
<b></b>	DPR	0.026	0.013	0.046	Positive	Reject
<b>→</b>	TobinsQ	-0.087	0.012	0.000	Positive	Reject
nent Opport	tunity					
<b></b>	DPR	-0.017	0.012	0.168	Negative	Reject
<b>→</b>	TobinsQ	0.008	0.011	0.445	Positive	Reject
vidend Polic	_					
	TobinsQ	0.007	0.011	0.519	Positive	Reject
	nent Opport	Firm Size   Image: Definition of the second secon	Firm Size $PR$ 0.077 $\rightarrow$ DPR 0.072 ment Opportunity $PR$ -0.011 $\rightarrow$ DPR -0.011 $\rightarrow$ TobinsQ -0.032 vidend Policy $PR$ -0.009 TIONAL $Resource + Services + Technology)$ ncial Leverage $PR$ -0.004 $\rightarrow$ DPR -0.004 $\rightarrow$ DPR -0.004 $\rightarrow$ TobinsQ -0.029 Profitability $PR$ 0.084 $\rightarrow$ DPR 0.084 $\rightarrow$ DPR 0.084 $\rightarrow$ DPR 0.026 $\rightarrow$ TobinsQ -0.027 ment Opportunity $PR$ -0.017 $\rightarrow$ DPR -0.017 $\rightarrow$ DPR -0.017	Firm SizeDPR $0.077$ $0.030$ $\longrightarrow$ TobinsQ $0.072$ $0.026$ nent Opportunity $-0.011$ $0.028$ $\longrightarrow$ TobinsQ $-0.032$ $0.024$ vidend Policy $-0.009$ $0.024$ <b>TIONAL</b> $-0.009$ $0.024$ <b>PTIONAL</b> $-0.009$ $0.024$ <b>Profitablity</b> $-0.004$ $0.013$ $\longrightarrow$ TobinsQ $-0.004$ $0.013$ $\longrightarrow$ TobinsQ $-0.029$ $0.012$ $\longrightarrow$ TobinsQ $0.084$ $0.013$ $\longrightarrow$ TobinsQ $0.440$ $0.010$ Firm Size $-0.087$ $0.012$ $\longrightarrow$ TobinsQ $-0.087$ $0.012$ $\longrightarrow$ DPR $-0.017$ $0.012$ $\longrightarrow$ DPR $-0.017$ $0.012$ $\longrightarrow$ TobinsQ $0.008$ $0.011$ $\longrightarrow$ DPR $-0.017$ $0.012$ $\longrightarrow$ DPR $-0.017$ $0.012$ $\longrightarrow$ TobinsQ $0.008$ $0.011$	Firm Size       Image: Constraint of the second seco	Firm SizeDPR $0.077$ $0.030$ $0.010$ Positive $\longrightarrow$ TobinsQ $0.072$ $0.026$ $0.006$ Positive $\longrightarrow$ TobinsQ $0.072$ $0.026$ $0.006$ Positive $\longrightarrow$ DPR $-0.011$ $0.028$ $0.690$ Negative $\longrightarrow$ TobinsQ $-0.032$ $0.024$ $0.185$ Positive $\longrightarrow$ TobinsQ $-0.032$ $0.024$ $0.697$ Positive $\longrightarrow$ TobinsQ $-0.009$ $0.012$ $0.697$ Positive $\longrightarrow$ TobinsQ $-0.004$ $0.013$ $0.780$ Negative $\longrightarrow$ DPR $-0.004$ $0.013$ $0.780$ Negative $\longrightarrow$ TobinsQ $-0.029$ $0.012$ $0.016$ Positive $\longrightarrow$ TobinsQ $0.040$ $0.013$ $0.000$ Positive $\longrightarrow$ TobinsQ $-0.087$ $0.012$ $0.000$ Positive $\longrightarrow$ DPR $-0.017$ $0.012$ $0.168$ Negative $\longrightarrow$ DPR $-0.017$ $0.012$ $0.168$ Negative $\longrightarrow$ DPR $-0.017$ $0.012$ $0.168$ Negative $\longrightarrow$ DPR $-0.017$ $0.012$ $0.145$ Positive $\longrightarrow$ DPR $-0.017$ $0.012$ $0.168$ Negative <td< td=""></td<>

## TABLE 3HYPOTHESIS TESTING RESULTS

H1a: Financial leverage negatively affect dividend policy

According to Table 3, financial leverage shows significant negative effect in nonfinancial, property & construction, and services sectors with coefficient -0.017, -0.039, and 0.044, respectively. In contrast, other sectors; namely, agro & food industry, consumer products, industrials, resources, and technology have no effect on dividend policy and thus reject such hypothesis. The results show that companies in the Stock Exchange of Thailand are consistent with the agency theory in a selected sectors in which firms attempt to reduce agency problem by increasing financial leverage.

H2a: Financial leverage has a positive effect on firm value

Table 3 shows that non-financial public companies listed in the Stock Exchange of Thailand has no effect of financial leverage on firm value, hence, hypothesis 2a was rejected in all sectors. It is quite noteworthy that debt creation has significance on firm value reflected from the P value in all sectors studied despite the opposite predicted sign. This means that, for companies listed in the Stock Exchange of Thailand, financial leverage has significant negative effect on firm value, which is contrast to the suggested hypothesis.

## H1b: Profitability has a positive effect on dividend policy

Other than technology sector, companies in the Stock Exchange of Thailand show a positive relationship between profitability and dividends and thus accept hypothesis 1b. The results were consistent with the suggested hypothesis and previous literatures that profitability is a significant determinant of dividends. That is, profitability is a measurement that signals company's ability to utilize its own assets and generate returns, and thus affecting dividend payout.

## H2b: Profitability has a positive effect on firm value

Table 3 shows that companies in all non-financial sectors has significant positive effect of profitability on firm value. Thereby, hypothesis 2b was accepted in all cases. Profitability has a signaling effect on firm value in which high profitable companies are seen to be positive signal to investors and thus having positive effect on its firm value.

## H1c: Firm size has a positive effect on dividend policy

Listed firms in non-financial, property & construction, services and technology sectors shows that firm size has a positive effect on dividends. Hence, hypothesis 1c was accepted in such sectors. On the contrary, agro & food industry, consumer products, industrials, and resources prove no effect of firm size on dividend policy and thus reject such hypothesis.

## H2c: Firm size has a positive effect on firm value

Technology sector is the only sector that shows positive effects of firm size on firm value and thus accept hypothesis 2c. On the contrary, other sectors including non-financial companies, agro & food industry, consumer products, industrials, property & construction, resources, and services prove that their sizes do not affect firm values.

## H1d: Investment opportunity negatively affects dividend policy

Table 3 shows that investment opportunity has significant effect on dividend policy in firms in non-financial companies and agro & food industry. Thus, hypothesis 1d is accepted in these two sectors. The underlying theory of relationship between investment opportunity and dividends is pecking order theory where high investment opportunities cause firms to withhold income or decrease proportion of dividend distributed to stockholders (Rizqia, Aisjah & Sumiati, 2013).

## H2d: Investment opportunity has a positive effect on firm value

Table 3 shows that investment opportunity positively affects firm value of firms in non-financial, agro & food industry, industrials, property & construction, and resources sectors. Therefore, hypothesis 2d was accepted. Investment opportunity is one indication of

growth potential that a company can generate returns in the future. Hence, it is directly related to the firm objective to maximize firm value. In addition, signaling theory also suggests the positive relationship between investment opportunity and firm value.

#### H3: Dividend policy has a positive effect on firm value

Firms listed in non-financial, industrials, and property & construction sectors show that dividend policy has a significant positive effect on firm value and thus accept hypothesis 3. Information asymmetry is underlying theory of relationship between dividends and firm value (Rizqia, Aisjah & Sumiati, 2013). That is, there exists information mismatch between investors and management; hence, any policy made can reflect information concerning condition and company performance. In addition, signaling theory caused by the asymmetric information between investor and management also suggest positive relationship between dividend policy and firm value.

Using path analysis, Table 4 summarizes indirect effect of four exogenous variable: namely, financial leverage, profitability, firm size, and investment opportunity, on dividend policy and on firm value. The coefficient and predicted sign determine relationship between exogenous variable and dependent variable: dividend policy and firm value, while p-value and description – accept or reject – indicate statistical significance at 5% significant level in each hypothesis tested. The notable results will be selected and further discussed later.

	INDIDECT FEE	Table 4	SIS TESTINO	DECIII	тс		
	INDIRECT EFFECT HYPOTHES Hypothesis				P Value	Predicted Sign	Description
Noi	n-Financial Companies						
	1 Financial Leverage						
DA	DPR	→ TobinsQ	-1.669	1.143	0.144	Positive	Reject
	2. Profitablity						
ROA	DPR	TobinsQ	0.189	0.075	0.012	Positive	Accept
	3. Firm Size						
Firm Size	DPR	TobinsQ	0.506	0.239	0.034	Positive	Accept
4.	Investment Opportunity						
Investment	DPR	TobinsQ	-5.291	3.487	0.129	Positive	Reject
	gro & Food Industry						
	1 Financial Leverage	-					
DA	DPR	TobinsQ	-4.639	5.989	0.439	Positive	Reject
	2. Profitablity						
ROA	DPR	TobinsQ	0.202	0.177	0.253	Positive	Reject
	3. Firm Size						
Firm Size	DPR	→ TobinsQ	0.969	1.038	0.350	Positive	Reject
4. 1	Investment Opportunity						
Investment	DPR	TobinsQ	-35.617	31.912	0.264	Positive	Reject
	Consumer Products	•					
	1 Financial Leverage						

Table 4: Indirect Effect Hypothesis Testing Results

DA		TobinsQ	-0.495	3.637	0.892	Positive	Reject
	2. Profitablity						
ROA	DPR	TobinsQ	0.052	0.381	0.890	Positive	Reject
	3. Firm Size						
Firm Size	→ DPR →	TobinsQ	0.024	0.206	0.908	Positive	Reject
4.]	nvestment Opportunity						
Investment	DPR	TobinsQ	-1.489	11.074	0.893	Positive	Reject
Hypoth	Hypothesis					Predicted Sign	Description
	Industrials				Value	8	
	Financial Leverage						
DA	DPR	TobinsQ	-4.981	4.189	0.234	Positive	Reject
	2. Profitablity						
ROA	DPR	TobinsQ	0.580	0.204	0.004	Positive	Accept
	3. Firm Size						
Firm Size	DPR	TobinsQ	0.018	0.688	0.979	Positive	Reject
4.]	nvestment Opportunity						
Investment	DPR	TobinsQ	4.428	17.998	0.806	Positive	Reject
Pro	operty & Construction						
	Financial Leverage						
DA	DPR	TobinsQ	-7.679	4.644	0.098	Positive	Reject
	2. Profitablity						
ROA	DPR	TobinsQ	0.396	0.153	0.010	Positive	Accept
	3. Firm Size						
Firm Size	DPR	TobinsQ	1.979	0.832	0.017	Positive	Accept
4. ]	nvestment Opportunity						
Investment	DPR	TobinsQ	8.282	12.291	0.500	Positive	Reject
	Resources						
	Financial Leverage						
DA	DPR	TobinsQ	-0.499	2.741	0.856	Positive	Reject
	2. Profitablity						
ROA	DPR	TobinsQ	0.017	0.093	0.854	Positive	Reject
	3. Firm Size						
Firm Size	DPR	TobinsQ	0.025	0.145	0.862	Positive	Reject
4. ]	nvestment Opportunity						
Investment	DPR	TobinsQ	-0.844	4.664	0.856	Positive	Reject
	Services						
	l Financial Leverage						
DA	DPR	TobinsQ	-2.572	5.309	0.628	Positive	Reject
	2. Profitablity						
ROA	DPR	TobinsQ	0.115	0.231	0.620	Positive	Reject
		13	I		1	528-2686-28-8	54-17

	3. Firm Size							
Firm Size	DPR		TobinsQ	0.322	0.666	0.628	Positive	Reject
4. Inve	estment Opportun	ity						
Investment	→ DPR		TobinsQ	-1.397	3.684	0.705	Positive	Reject
	Technology							
1 Fi	nancial Leverage							
DA	→ DPR		TobinsQ	-0.430	1.535	0.779	Positive	Reject
	2. Profitablity							
ROA	→ DPR		TobinsQ	-0.040	0.106	0.707	Positive	Reject
	3. Firm Size	_						
Firm Size	→ DPR		TobinsQ	-0.519	1.351	0.701	Positive	Reject
4. Inve	stment Opportun	ity						
Investment	DPR		TobinsQ	1.910	6.860	0.781	Positive	Reject
other (Consumer Product	OPTIONAL s + Resource + S	ervices + T	echnology)					
other (Consumer Froduct	Technology		cennology)					
1 Fi	nancial Leverage							
DA	→ DPR		TobinsQ	-0.143	0.558	0.798	Positive	Reject
	2. Profitablity	1						
ROA	→ DPR		TobinsQ	0.066	0.103	0.521	Positive	Reject
	3. Firm Size	·						
Firm Size	→ DPR		TobinsQ	0.145	0.236	0.540	Positive	Reject
4. Inve	stment Opportun	ity						
Investment	→ DPR		TobinsQ	-1.879	3.217	0.559	Positive	Reject

• Indirect effect of financial leverage on dividend policy and on firm value

Table 4 shows that there is no indirect effect of financial leverage on dividend policy and on firm value.

• Indirect effect of profitability on dividend policy and on firm value

Table 4 show that there exists indirect effect of profitability on dividend policy and on firm value of firms in non-financial, industrials, and property & construction sectors.

• Indirect effect of firm size on dividend policy and on firm value

Firms in non-financial and property & construction are only two sector that have indirect effects of firm size on dividend policy and on firm value.

• Indirect effect of investment opportunity on dividend policy and on firm value

Table 4 shows that there is no indirect effect of investment opportunity on dividend policy and on firm value.

#### CONCLUSION

The research studies determinant factors in firm's decision-making process of dividend policy and attempt of firm value maximizing in non-financial companies listed in the Stock Exchange of Thailand. The explanatory factors included in this study are financial leverage, profitability, firm size, and investment opportunity. In addition, the research also takes into considerations idiosyncratic nature of firms in different sector in which analysis in non-financial listed companies are categorized into sectors including agro & food industry, consumer products, industrials, property & construction, resources, services, and technology.

Results from the study show that financial leverage has a negative effect on dividend policy in certain industries: namely, non-financial, property & construction, and services. On the contrary, there exists no positive effect of financial leverage on firm value of companies in the Stock Exchange of Thailand. For profitability, almost all sectors show a positive relationship between profitability and dividends. Meanwhile, positive influence of profitability on firm value is proven in all industries. Firm size and investment opportunity, on the other hand, has influence on dividend policy has a positive effect on firm value based on the asymmetric and signaling theory is also proven in the companies listed in certain sectors in the Stock Exchange of Thailand as well. This study using path analysis also provides indirect effect result of explanatory variables on dividend policy and on firm value. The results suggest that there exists no indirect effect of both financial leverage and investment opportunity on dividend policy and on firm value. Meanwhile, the indirect effects of profitability and firm size on dividend policy and firm value are proven in certain sectors.

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