# A MODEL OF SERVICE QUALITY TO IMPROVE INTERNATIONAL AIRPORTS RANKING STARS

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## **ABSTRACT**

Satisfaction of the passengers is an important part of the service provided at the airport. An independent agency called Skytrax conducted a survey on passenger satisfaction from international airports all over the the world. The aim of this empirical research is to propose a model of service quality and passenger satisfaction for Soekarno-Hatta International Airport and other international airports in Indonesia to increase the airport ranking stars. This research uses the quantitative method. Quantitative research conducted by the AMOS confirmatory analysis, subsequently continued by Structural Equation Modelling, interviews and observations. Among all service quality, responsiveness is the most important thing in increasing passenger satisfaction at international airports.

**Keywords:** Airport, Passengers Satisfaction, Service Quality.

## INTRODUCTION

The growth of the middle class in Indonesia has been very rapid over the last five years to reach 56.5%, thus increasing the need for more convenient and quick transportation for both business and leisure. One of them is a change in the selection of a rapid means of transportation, namely by using air transportation. It is also supported by the ease of making ticket purchasing transactions and competitive rates between airlines, and the ease of completing check-in process, by using an online system. In traveling by air transport ie aircraft cannot be separated from the airport used for landing and takeoff for the aircraft. According to the transportation department, the airport is an area on land and / or water with certain limits used as a place for landing and take-off aircraft, passengers, loading and unloading of goods, and places of intra- and intermodal transport, equipped with facilities flight safety and security, as well as basic facilities and other supporting facilities. One of the airports in Indonesia is the Soekarno-Hatta international airport (Cengkareng) located in Jakarta as the capital of the Republic of Indonesia, which is one of the centers for domestic and international flights.

The airport is a company engaged in services, so customer satisfaction is very important. Research on customer satisfaction has been conducted by Skytrax. Skytrax is a company that researches the services provided by airlines and airports, and ranks the results of its research. One of Skytrax's assessments is Soekarno-Hatta International Airport, which is located around Jakarta as the capital city of the Republic of Indonesia. Because of its location in the capital city of Indonesia, this airport can become an example for other international airports in Indonesia. The results from Skytrax assess the International Airport Soekarno-Hatta Jakarta as an airport that is still not included in the top 10 world airports that provide the best service. The world's top ten airports which have 5-stars airport ranking are 1) Singapore Changi Airport, 2) Incheon International Airport, 3)Tokyo Haneda International Airport, 4) Hong Kong International Airport, 5) Hamad International Airport, 6) Munich Airport, 7) Chubu Centrair International

Airport, 8) London Heathrow Airport, 9) Zurich Airport, 10) Frankfurt Airport. Soekarno-Hatta International Airport has 3-stars.

To find out the perception of passengers on the quality of service in Soekarno-Hatta, preliminary research has been conducted involving 30 respondents aged over 20 years, who had visited the airport Soekarno Hatta. The overall results for each element can be seen in Table 1.

Table1 PRELIMINARY RESEARCH						
	JKT SING HK					
Tangibility	3.51	4.24	4.06			
Empathy	3.46	3.63	3.53			
Reliability	3.25	4.01	3.90			
Assurance	3.56	4.13	3.94			
Responsiveness	3.17	4.07	3.90			

Source: Authors, 2019

From the preliminary survey results, Soekarno Hatta airport is still lagging behind Changi International Airport and Hongkong International Airport. Especially in terms of responsiveness and reliability due to the luggage waiting time for Soekarno Hatta airport, it is considered to be still poor (2.8). Factors supporting the tangibility of Soekarno Hatta airport are still below 2 other airports, especially hygiene (2.83) and lighting (2.83).

In order to increase the airport ranking star, this article tries to find out: 1) what factors affect every service quality at Soekarno-Hatta international airport; 2) which service quality increase passenger satisfaction at Soekarno-Hatta international airport. The results of this empirical study are to create a model of service quality, as well as determining which service quality can increase passenger satisfaction at Soekarno-Hatta International Airport and also increase the airport ranking stars. This study uses the quantitative method by analyzing the answers of 133 questionnaires from respondents, with AMOS confirmation analysis, proceeding with Structural Equation Modeling (SEM). This model is complemented by interviews and observations.

# LITERATURE REVIEW

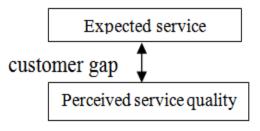
Airports are places where passengers wait for departure to a place and arrival to the destination in a relatively short amount of time compared to using land and sea transportation. The airport industry is described by the Airport Council International, an airborne airport association of the United States by Rhoades et al. (2000) covering eight components affecting airports, airlines, airport tenants, airport service, airport administration, airport, passenger, cargo and general aviation. Their description dividing into four factors related to the main services expected by passengers.

- 1. First factor: food and beverages, rest-room facilities, retail and duty free, and special services.
- 2. Second factor: airport access parking, rental car services, and ground transportation.
- 3. Third factor: areas of airline-airport interface: gate boarding areas, baggage claim facilities, and information displays.
- 4. Fourth factor: inter-terminal transportation.

Adisasmita (2012) states that it is important to know the condition of Soekarno-Hatta Airport, Indonesia, such as the suitability of space availability and passenger perceptions and

performance at airport terminal facilities. Improved economic conditions followed by the increasing number of airlines in Indonesia effect to the price of air travel, which has became more affordable to the public. He analyzed this from the engineering and technological standpoint, measuring the passenger's perception toward the performance, service level and prospect of terminal facilities development at the airport's terminal building. The results of the Importance-Performance Analysis is as follows: the waiting room and food and beverages were prioritized for expansion; airline counters frontage/check-in, lobby and inspection (lobby and ticketing), and departure lounge were in good condition but must be maintained; baggage claim and baggage inspection areas indicated a certain impact on the satisfaction of service users; and airlines ticketing office, supporting services, and concourse did not affect the interest/satisfaction of service users.

As a service company, an airport should pay attention to service quality. Therefore, we need to understand which passenger perceptions of airport service quality can improve passenger satisfaction. According to Shahin (2006), service quality referes to the extent to which a service meets customers' needs or expectations. If the expectations exceed the actual performance, then the perceived quality is less than satisfactory and hence customer dissatisfaction occurs (Shahin, 2006). In figure 1 the customer gap is the difference between customer expectations and perceptions (Zeithaml et al., 2013).



Source: Zeithaml et al., 2013

# FIGURE 1 THE CUSTOMER GAP

If the consumer's perception of service quality equals expectations, the consumer will be satisfied. If the consumer's perception of service quality is greater than expectations, then the consumer will be highly satisfied. If the consumer's perception of service quality is less than expected, the consumer will be dissatisfied. Satisfaction is obtained from the services provided by the airport; if there is a gap it means there is dissatisfaction from the customer.

With the growing interest in the subject, Airport Service Quality (ASQ) surveys have been systematically carried out by international agencies, regulatory authorities, airport operators, and other organizations (ACI, 2014; Fodness & Murray, 2007; IATA, 2015; Kramer et al., 2013; Zidarova & Zografos, 2011). In spite of systematic practices within the airport industry (ACI, 2014; IATA, 2015; Kramer et al., 2013; Zidarova & Zografos, 2011), usually, they have been more concerned with context-specific purposes and considerations regarding the reliability and validity aspects of the measurement instrument have received only limited attention (George et al., 2013). As airports are complex service settings, generic approaches for measuring service quality might not cover some specific characteristics related to the passenger-airport interaction (George et al., 2013, Pantouvakis, 2010). Non-aeronautical revenues have become critical for airport sustainability, which leads to increasing concerns with the marketing of retail areas within

airport terminals (Gillen, 2011). Airport service quality would raise the level of transfer passengers' satisfaction, value perceptions, and airport image formation. In addition, airport service quality has an indirect impact on transfer passenger behavior by means of value, satisfaction, and airport image (Park & Jung, 2011).

Bogicevic et al. (2013) developed Herzberg's two-factor motivation theory to explore most frequently mentioned attributes of airport service quality and distinguish key drivers for passenger satisfaction/dissatisfaction in the airport context. They analysed 1,095 traveler comments posted between 2010 and 2013 on an airport review web site which was performed in order to identify satisfying/dissatisfying factor. The web spider randomly selected consumer comments related to 33 popular destinations. The study results indicated key satisfiers in the airport context such as cleanliness and pleasant environment to spend time in. On the other side, security-check, confusing signage and poor dining offer are recognized as major dissatisfiers in the airport setting.

Service quality improvement of the people mover system in the grand design of Soekarno Hatta International Airport (SHIA) expected to support increasing airport service quality management (Kurniawan et al., 2017). They utilized the Fodness & Murray theory regarding the accurate scale to measure SHIA service quality by using the servqual method and Kano Model approach. Airport management at SHIA should focus on the improved operating system of the people mover system related to the attributes of punctuality, free of charge, status information about the schedule, headway, and safety.

There are six structural factors that provide a meaningful multi-item measurement model for perceived ASQ at Guarulhos International Airport, in Brazil. Those are 1) check-in (courtesy and helpfulness of check-in staff, check-in process efficiency, wait-time at check-in), 2) security (feeling of being safe and secure, courtesy and helpfulness of security staff, thoroughness of security screening, wait-time at security checkpoints), 3) convenience (availability and quality of stores, availability of banks/ATM/exchange, availability and quality of food facilities), 4) ambience (cleanliness of airport facilities, thermal comfort, acoustic comfort) 5) basic facilities (cleanliness of washroom/toilets, availability of washroom/toilets, departure lounge comfortand), 4) mobility (walking distance inside terminal, wayfinding, flight information) (Bezerra & Gomes, 2016).

This study uses a five-dimensional approach to service quality. Service quality is a focused evaluation that reflects the customer's perception of: reliability, assurance, responsiveness, empathy, and tangibles. Satisfaction, on the other hand, is more inclusive: it is influenced by perceptions of service quality, product quality, and price as well as situational factors and personal factors. Definitions of service quality dimension:

- 1. Reliability: ability to perform the promised service dependably and accurately
- 2. Responsiveness: willingness to help customers and provide prompt service
- 3. Assurance: knowledge and courtesy of employees and their ability to inspire trust and confidence
- 4. Empathy: caring, individualized attention the firm provides its customers.
- 5. Tangibles: appearance of physical facilities, equipment, personnel, and communication materials (Zeithaml et al., 2013).

The service quality model provided by the airport consists of tangibility such as clues that can be understood by customers as customers coming from different countries speaking different languages, airport layouts, including immigration sections. The layout or layout includes open office space and closed office space (Nuraida, 2014), and also tenants from airports such as food and beverage, rental car services or retail stores. Reliability is more about the accuracy of the

process, the responsibility of the person, the time of departure and arrival, as well as the time to conduct a re-check and baggage delivery (baggage delivery). Empathy, assurance and responsiveness are more about the attitude and behavior of airport employees. The capability of airport employees in dealing with customers is very important, it takes a polite and friendly attitude, an interesting and thoughtful personality, and adequate knowledge associated with the airport (Nuraida et al., 2015).

In general, Soekarno-Hatta international airport has elements of service that are listed in the column elements in Table 2. This research tries to describe the indicator in the second column in the Table 2 below.

ELEM	Table 2 IENT OF SERVICE QUALITY AND THE INDICATORS
Elements	Indikators
Tangibles	Indikators
Sign & Simbols	There are written procedures and regulations that are complete, clear, and easy to understand and adhered to.  The clarity of the sign indicates a good direction.
Layout & Function	The distance between the check in and the adjacent gate. There is a toilet between check-in and gate. Comfort and convenience for passengers (sitting chairs, staircases, trolleys).
Airport Tenant	Available retail store between check-in and gate. There is an ATM between check-in and gate. Available money changer between check-in and gate. There is a restaurant between check-in and gate. There is a minimarket between check-in and gate. There are adequate means of transportation. There are internet and other IT facilities.
Airport environment	Clean airport. The security and order of the airport visitors is good. Airport air temperature is pleasant. The arrangement of colors (walls, floor chairs) at the airport is unsightly. The airport lighting is good. No noise from the airport.
Empathy	
Attitude & Behavior	Friendly employee attitude. The attitude of friendly employees. Employees understand the needs of passengers. Airport employees offer personal assistance. Serve with courtesy, friendly and thoughtful.
Reliability	, and the state of
Timing reliability	Waiting time for fast delivery of luggage. The opening times of check-in and flight time are appropriate. Timeliness of departure and arrival (outside of special cases, such as weather factors). Punctuality of airport service personnel, such as open counters for check-in, airport tax, and others.
Quality of information and service  Assurance	Provision of accurate information can be accounted for, including information on aircraft delay due to special cases.  The airport officer's liability for damage to goods in baggage, loss of goods in the trunk, is good.  Effective and efficient service procedures, including complaints.  The overall service quality of the airport is good.

Attitude & Behavior	Airport staffs have the appropriate attitude and work attitude in serving the
	passengers.
	Airport staffs have knowledge of doing their job.
Expertise	Airport staffs are skilled in doing their work.
_	Airport staffs have the ability to do their job.
Responsiveness	
	The airport staff took the initiative to help passengers who encountered
	difficulties / problems.
	The airport staff is quick and responsive to respond to the needs of
Attitude & Behavior	passengers.
	Airport members are on site when needed.

## RESEARCH METHODS

This research uses quantitative methods (AMOS Confirmation Analysis and Structural Equation Modeling), complemented by qualitative methods of interview and observation to complete the analysis.

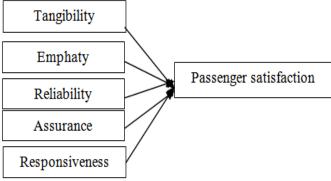
"Quantitative research involves strategy of inquiry such as experimental and surveys, and collect data on predertemined instruments that yield statistical data" (Creswell, 2009).

## Data collection techniques performed are the following.

- 1. Primary data through interviews direct observation and questionnaires in the Techniques Interviews: in this writing interview techniques are required to know, track and collect information about services provided by the airport. The interview was conducted to 50 respondents, consisting of 10 people from tour travel, and 40 people who often use the airport at least 3 times.
- 2. Questionnaires were distributed to 300 respondents who had visited the airports, but only 133 responded.
- 3. If we develop a model with 20 parameters, then the minimum sample should be used are as many as 100 samples. (Ferdinand, 2014).
- 4. This means that the number of respondents must be collected at least 5 times the number of indicators most in each construct. Questions in the questionnaire consisted of 5 constructs (Tangibility, Emphaty, Reliability, Assurance and Responsiveness). The highest indicator is in Reliability of 8 indicators. Thus the sample of respondents expected to enter is amounted to 5 times 8 indicators that is as many as 40 samples. In addition, questions were also asked about the level of satisfaction of respondents who have visited the airport. Questions in the questionnaire used the Likert scale 1-5, providing closed questions to the respondents. Data were processed with the SPSS program and the AMOS confirmatory factor analysis for the validity and reliability test. The influence of the construct whose model is fit views its effect on satisfaction by using Structural Equation Modeling.
- 5. Secondary data from the PT Angkasa Pura website, literature study and previous written results.

## RESEARCH MODEL

The research model is as follows.



# FIGURE 2 RESEARCH MODEL

Service quality consist of tangibility, empathy, reliability, assurance, and responsiveness, which affect the satisfaction of passengers at Soekarno-Hatta international airport in figure 2.

# Variable Operationalization

Operationalization of variables consists of the following.

	Table 3					
	CONSTRUCTS AND INDICATORS OF SERVICE QUALITY					
	TANGIBILITY: airport physical facilities.					
	MAIN FACILITIES					
X1	The distance between the check-in and the adjacent gate.					
X2	Toilet between check-in and gate.					
X3	Escalator.					
X4	Adequate transportation facilities.					
	SUPPORTING FACILITIES					
X5	Retail store between check-in and gate.					
X6	ATM between check-in and gate.					
X7	Money changer between check-in and gate.					
X8	Restoran between check-in and gate.					
X9	Minimarket between check-in and gate.					
	INFRASTRUCTURE					
X10	Trolleys.					
X11	Waiting chair.					
X12	Television.					
X13	The signpost is clear.					
X14	The procedures and regulations are complete, clear, and easy to understand.					
X15	Internet and IT facilities.					
X16	Maintain cleanliness, security and order.					
	AIRPORT ENVIRONMENT					
X17	Airport air temperature is pleasant.					
X18	Airport color arrangement is good.					
X19	The airport lighting is good.					
X20	No airport noise.					
	EMPHATY: ability to understand / pay attention to consumers.					
X21	Employees are friendly, polite, thoughtful and friendly.					
X22	Employees understand the needs of passengers by offering personal Assistance.					

	Employees build good relationships with passengers			
X23				
RE	LIABILITY: provide service and services promised accurately and accountable			
X24	Waiting for fast luggage			
X25	Check in and flight times accordingly			
X26	Departures and arrivals (excluding special cases, such as weather factors)			
X27	Open counter for check-in, airport tax, etc.			
X28	Provision of accurate information, can be justified			
X29	Responsibility for goods damage, loss of goods			
X30	Effective-efficient procedures, including complaints			
X31	The overall service is good			
ASSURANC	E: knowledge, skills, abilities, attitudes, good manners shown by airport officials, airline			
pilots and	flight attendants provide assurance that anyone who buys services at the airport will be			
	handled by the right people (keeping consumer confidence).			
X32	The knowledge of the airport staff is good			
X33	The capability of the airport staff is good			
X34	The skill of the airport staff is good			
X35	The attitude and behavior of the airport staff is good			
RESPONSIVI	ENESS: desire and speed help proportionally in providing the right services and services.			
X36	Airport staff took the initiative to help passengers who are confused, or face problems			
X37	The airport staff is quick and responsive to passenger needs			
X38	Airport staff are on site when needed			
SATI	SFACTION: the perception of service quality is equal to or greater than expected.			
X39	Election of airport as departure airport to go abroad			
X40	Refer the airport as a departure airport to colleagues			
X41	Want to come again to Soekarno-Hatta airport			

Based on Table 3 above, this article tries to develop indicators that can influence each construct of service quality. The TERAR construct cannot be directly measured/cannot be directly observed, so it needs to be manifested/measured/observed with indicators embodied in the form of questions with a Likert scale of 1-5. So the hypotheses are as follows.

 $H_1$ : Tangibility is determined by the distance check-in and gate, toilet, staircase, transportation, retail store, ATM, money changer, restaurant, mini market, trolley, waiting chair, TV, directions, procedures, IT facilities, air temperature, color, lighting, sound.

 $H_2$ : Emphaty is determined by friendly employees-good manners-wisdom, understanding passenger needs, fostering good relationships with passengers.

 $H_3$ : Reliability is determined by time of luggage waiting, check-in and flight times, departure and arrival, open counter for check in, accurate information, responsibility for goods, effective and efficient procedures, overall service.

H<sub>4</sub>: Assurance is determined by the knowledge, skills, behaviour, attitude of the airport staff.

 $H_5$ : Responsiveness is determined by the airport staff who take the initiative, being sprightly responsive response to the needs of passengers, and they are there when needed.

 $H_6$ : Satisfaction is determined by the selection of the airport as a departure airport, referring to the nearest person or colleagues, wanting to come to the airport with them.

H<sub>7</sub>: Satisfaction is determined by tangibility, empathy, reliability, assurance and responsiveness.

The indicators in each construct namely tangibility, empathy, reliability, assurance, and responsiveness, will be tested to determine which of them becomes part of each construct. So that it can be known which hypothesis will be accepted and which will be rejected. Then we will find out which passenger perceptions of airport service quality can improve passenger satisfaction.

## **RESULTS**

This research collects primary data through questionnaires, interviews and direct observation.

## **Questionnaire Results**

The questionnaires were obtained from 133 respondents. All 133 respondents are Indonesian citizens.

## Confirmatory analysis of tangibility, emphaty, reliability, assurance and responsiveness

In conducting a confirmatory analysis is this research used a minimum of 0.6 factor loading (Sharma, 1996). There are 5 constructs to be tested (tangibility, emphaty, reliability, assurance and responsiveness) of each airport, with a total of 38 indicators (X1-X38). In the tangibility category there are 20 indicators (X1-X20), for emphaty there are 3 indicators (X21-X23), for reliability there are 8 indicators, for assurance there are 4 indicators, and for responsiveness there are 3 indicators. Confirmatory analysis is performed several times until all indicators have a loading factor of  $\geq$ 0.6. Each indicator starts from X1.

To see suitability of the model, the author uses 8 indexes taken from Ferdinand (2014), as follows in Table 4.

	Table 4 GOODNESS-OF-FIT INDICES						
No	No Goodness of fit index Cut-off value						
1	Chi-Square	Expected low					
2	Probabilities	≥ 0.01					
3	TLI (Tucker Lewis Index)	≥ 0.95					
4	RMSEA (Root Mean Square Error of Approximation)	≤ 0.08					
5	RFI (Relative Fit Index)	≥ 0.95					
6	NFI (Normed Fit Index)	≥ 0.95					
7	CFI (Comparative Fit Index)	≥ 0.95					
8	IFI (Incremental Fit Index)	Mendekati 1					

The results of confirmatory analysis of each tangibility construct, empathy, reliability, assurance and responsiveness of Soekarno-Hatta International Airport will be explained as follows.

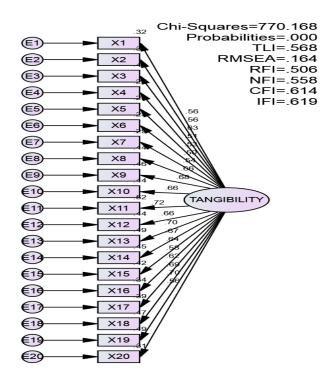


FIGURE 3
TANGIBILITY OF SOEKARNO-HATTA INTERNATIONAL AIRPORT (X1, X2, X3, X4, X5, X6, X7, X8, X, 9, X10, X11, X12, X13, X14, X15, X16, X17, X18, X19, X20)

Chi-Squares=48.203 Probabilities=.000 TLI=.849 RMSEA=.182 RFI=.821 NFI=.893 CFI=.910

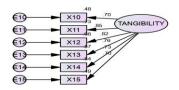


FIGURE 4
TANGIBILITY OF SOEKARNO-HATTA INTERNATIONAL AIRPORT (X10, X11, X12, X13, X14, X15)

From the figure 3 & figure 4 above, there are 14 indicators that are discarded. This is also indicated by standardized regression weights below in Table 5.

STA	Table 5 STANDARDIZED REGRESSION WEIGHTS:					
(G	ROUP	NUMBER 1-DEFAUL	LT MODEL)			
	Estimate					
X15	<	TANGIBILITY	0.700			
X14	<	TANGIBILITY	0.732			
X13	<	TANGIBILITY	0.758			
X12	<	TANGIBILITY	0.815			
X11	<	TANGIBILITY	0.852			
X10	<	TANGIBILITY	0.696			

With a loading factor of more than 0.6, the indicators X10, X11, X12, X13, X14 and X15 really explain / reflect / manifest / measure the construct of tangibility of Soekarno-Hatta in Table 6.

Table 6 VARIANCES (GROUP NUMBER 1-DEFAULT MODEL)								
	Estimate S.E. C.R. P Label							
TANGIBILITY	1.000							
E15	0.506	0.071	7.134	***	par_13			
E14	0.304	0.044	6.836	***	par_14			
E13	0.228	0.034	6.722	***	par_15			
E12	0.188	0.031	6.055	***	par_16			
E11	0.176	0.032	5.436	***	par_17			
E10	0.247	0.035	7.130	***	par_18			

The error here shows reliability (consistency, stability) as indicated by the amount of error. Because the error indicators X10, X11, X12, X13, X14 to X15 are significant, it shows a small error so that it can be said to be stable / consistent.

Chi-Squares=18.311 Probabilities=.000 TLI=.776 RMSEA=.362 RFI=.766 NFI=.922 CFI=.925 IFI=.926

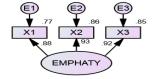


FIGURE 5 EMPHATY OF SOEKARNO-HATTA INTERNATIONAL AIRPORT (X1, X2, X3 ARE X21, X22, X23)

From the figure 5 above, there are no discarded indicators. This is also indicated by standardized regression weights below in Table 7.

TABLE 7 Standardized Regression Weights: (Group number 1-Default model) (X1, X2, X3 are X21, X22, X23)						
	Estimate					
X1	<	0.878				
X2	<	0.926				
X3	<	EMPHATY	0.923			

With a loading factor of more than 0.6, the X21, X22 and X23 indicators really explain / reflect / manifest / measure the Soekarno-Hatta emphaty construct in Table 8.

TABLE 8 VARIANCES: (GROUP NUMBER 1-DEFAULT MODEL) (E1, E2, E3 ARE E21, E22, E23)							
	Estimate S.E. C.R. P Label						
EMPHATY	1.000						
E1	0.298	0.048	6.232	***	par_6		
E2	0.181	0.041	4.366	***	par_7		
E3	0.158	0.035	4.527	***	par_8		

The error here shows reliability (consistency, stability) as indicated by the amount of error. Because X11, X12 and X13 indicator errors are significant, it shows a small error so that it can be said to be stable / consistent.

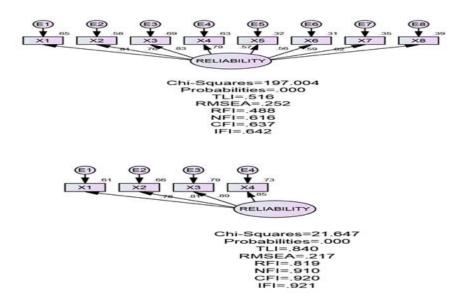


FIGURE 6
RELIABILITY OF SOEKARNO-HATTA INTERNATIONAL AIRPORT (X1,X2,X3,X4,X5,X6,X7,X8, ARE X24,X25,X26,X27,X28,X29,X30,X31)

From the figure 6 above, there are 4 indicators that are discarded. This is also indicated by standardized regression weights below in Table 9.

TABLE 9 STANDARDIZED REGRESSION WEIGHTS: (GROUP NUMBER 1- DEFAULT MODEL) (X1,X2,X3,X4,X5,X6,X7,X8 ARE X24,X25,X26,X27,X28,X29,X30,X31)					
	Estimate				
X1	<	RELIABILITY	0.783		
X2	<	RELIABILITY	0.810		
X3	<	RELIABILITY	0.892		
X4	<	RELIABILITY	0.852		

With a loading factor of more than 0.6, the X24, X25, X26 and X27 indicators really explain / reflect / manifest / measure the construct of Soekarno-Hatta reliability in Table 10.

TABLE 10 Variances: (Group number 1-Default model) (E1,E2,E3,E4,E5,E6,E7,E8 are E24,E25,E26,E27,E28,E29,E30,E31)							
	Estimate S.E. C.R. P Label						
RELIABILITY	1.000						
E1	0.631	0.092	6.843	***	par_8		
E2	0.316	0.050	6.347	***	par_9		
E3	0.173	0.039	4.477	***	par_10		
E4	0.208	0.038	5.495	***	par_11		

The error here shows reliability (consistency, stability) as indicated by the amount of error. Because the X24, X25, X26 and X27 error indicators are significant, it shows a small error so that it can be said to be stable / consistent.

Chi-Squares=46.312 Probabilities=.000 TLI=.757 RMSEA=.331 RFI=.745 NFI=.872 CFI=.879 IFI=.880

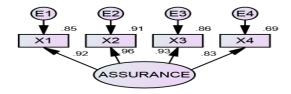


FIGURE 7 ASSURANCE OF SOEKARNO-HATTA INTERNATIONAL AIRPORT (X1, X2, X3, X4, X5 ARE X32, X33, X34, X35)

From the figure 7 above, no indicator is discarded. This is also indicated by standardized regression weights below in Table 11.

Table 11 Standardized Regression Weights: (Group number 1-Default model) (X1, X2, X3, X4, X5 are X32, X33, X34, X35)					
	Estimate				
X1	<	ASSURANCE	0.922		
X2	<	ASSURANCE	0.956		
X3	<	ASSURANCE	0.929		
X4	<	ASSURANCE	0.832		

With a loading factor of more than 0.6, the indicators X32, X33, X34, and X35 really explain / reflect / manifest / measure the assurance construct of Soekarno-Hatta in Table 12.

Table 12 VARIANCES: (GROUP NUMBER 1-DEFAULT MODEL) (E1, E2, E3, E4, E5 ARE E32, E33, E34, E35)						
	Estimate	S.E.	C.R.	P	Label	
ASSURANCE	1.000					
E1	0.177	0.029	6.144	***	par_8	
E2	0.075	0.018	4.101	***	par_9	
E3	0.115	0.021	5.437	***	par_10	
E4	0.276	0.038	7.242	***	par_11	

The error here shows reliability (consistency, stability) as indicated by the amount of error. Because X32, X33, X34, and X35 indicator errors are significant, it shows a small error so that it can be said to be stable / consistent.

Chi-Squares=4.805 Probabilities=.028 TLI=.989 RMSEA=.170 RFI=.986 NFI=.995 CFI=.996

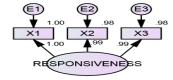


FIGURE 8
RESPONSIVENESS OF SOEKARNO-HATTA INTERNATIONAL AIRPORT (X1, X2, X3 ARE X36, X37, X38)

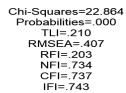
From the figure 8 above, no indicator is discarded. This is also indicated by standardized regression weights below in Table 13.

	Table 13 STANDARDIZED REGRESSION WEIGHTS: (GROUP NUMBER 1 - DEFAULT MODEL) (X1, X2, X3 ARE X36, X37, X38)					
	Estimate					
X1	<	RESPONSIVENESS	1.000			
X2	<	RESPONSIVENESS	0.992			
X3	<	RESPONSIVENESS	0.992			

With a loading factor of more than 0.6, the indicators X36, X37, and X38 really explain / reflect / manifest / measure the construct of the Soekarno-Hatta responsiveness in Table 14.

Table 14 VARIANCES: (GROUP NUMBER 1 - DEFAULT MODEL) (E1, E2, E3 ARE E36, E37, E38)						
	Estimate	S.E.	C.R.	P	Label	
RESPONSIVENESS	1.000					
E1	0.000	0.001	-0.079	0.937	par_6	
E2	0.015	0.002	6.640	***	par_7	
E3	0.015	0.002	6.640	***	par_8	

The error here shows reliability (consistency, stability) as indicated by the amount of error. Error X36 indicator is not significant because  $0.937 > \alpha 10\%$ . X37 and X38 indicator errors are significant, so it shows a small error so that it can be said to be stable / consistent.



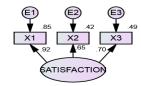


FIGURE 9
SATISFACTION OF SOEKARNO-HATTA INTERNATIONAL AIRPORT (X1, X2, X3
ARE X39, X40, X41)

From the figure 9 above, no indicator is discarded. This is also indicated by standardized regression weights below in Table 15.

TABLE 15 STANDARDIZED REGRESSION WEIGHTS: (GROUP NUMBER 1 - DEFAULT MODEL) (X1, X2, X3 are X39, X40, X41)				
			Estimate	
X1	<	SATISFACTION	0.922	
X2	<	SATISFACTION	0.651	
X3	<	SATISFACTION	0.699	

With a loading factor of more than 0.6, the indicators X39, X40, and X41 really explain / reflect / manifest / measure the construct of the Soekarno-Hatta responsiveness in Table 16.

Table 16 VARIANCES: (GROUP NUMBER 1 - DEFAULT MODEL) (E1, E2, E3 ARE E39, E40, E41)						
	Estimate	S.E.	C.R.	P	Label	
SATISFACTION	1.000					
E1	0.175	0.184	0.952	0.341	par_6	
E2	0.438	0.101	4.324	***	par_7	
E3	0.346	0.093	3.707	***	par_8	

The error here shows reliability (consistency, stability) as indicated by the amount of error. The X39 indicator error is not significant because  $0.341 > \alpha 10\%$ . X40 and X41 indicator errors are significant, so it shows a small error so that it can be said to be stable / consistent.

Based on AMOS confirmatory analysis results, all hypotheses 1 to hypothesis 6 are accepted because each construct has an indicator with a loading factor of  $\geq 0.6$ . The summary of the confirmatory results of each construct of tangibility, emphaty, reliability, assurance and responsiveness of the airport and its indicators are as follows in Table 17.

FINAL RES	Table 17 FINAL RESULT OF CONFIRMATION ANALYSIS TERAR FOR SOEKARNO-HATTA INTERNATIONAL AIRPORT					
Analysis of constructs	Indicator of the construct discarded due to loading factor <0.6	Indicator of the construct received due to loading factor ≥ 0.6	Compared with cut- off value (fit model) and reliability test			
Tangibility (hypothesis 1)	11 discarded:  X1= Short distance between the check-in and the adjacent gate  X2= The toilet between check-in and gate  X3= Escalator  X5= The retail store between check-in and gate  X6= ATM between check in and gate  X7= Money changer between check-in and gate  X8= Restaurant between check-in and gate  X9= Minimarket between check-in and gate  X1= Airport air temperature is pleasant  X18= Airport color arrangement is good  X20= No airport noise	X4 = Adequate transportation facilities X10 = Trolley X11 = Waiting Chairs X12 = Television X13 = The signposts are clear X14 = The procedures and regulations are complete, clear, and easy to understand X15 = Internet and IT facilities X16 = Maintain cleanliness, security and order X19 = The airport lighting is good	Only IFI is close to 1 (0.911)			
Emphaty (hypothesis 2)	None	X21 = Airport staff are friendly, polite, wise, friendly X22 = Airport staff	Only IFI is close to 1 (0.926)			

Reliability (hypothesis 3)	3 discarded:  X28 = Provision of accurate, reliable information  X30 = Effective-efficient procedure, including complaints  X31 = Good overall service	understands the needs of passengers by offering personal assistance X23 = Airport staff maintain good relationships with passengers  X24 = Waiting for quick luggage  X25 = Check in and flight time accordingly  X26 = Departure and arrival (excluding special cases, such as weather factors)  X27 = Open counter for	Only IFI is close to 1 (0.921)
Acquirer	Nama	check-in, airport tax, etc. X29 = Responsibility for damage and loss of goods	Nothing in Et with
Assurance (hypothesis 4)	None	X32 = Knowledge of airport staff is good X33 = Good airport staff capability X34 = Good airport staff skills X35 = The attitude and behavior of airport staff are good	Nothing is fit with cut- off value
Responsiveness (hypothesis 5)	None	X36 = Airport staff took the initiative to help passengers who are confused, or face problems X37 = Spry and fast airport staff responsive to passenger needs X38 = Airport staff presence when needed	Fit cut-off value : probabilities, TLI,RFI,NFI,CFI,IFI
Satisfaction (hypothesis 6)	None	X39 = Selection of airport as departure airport to go abroad X40 = Refer the airport as a departure airport to colleagues X41 = Coming back to Soekarno-Hatta airport	There is no corresponding cut-off value. X39 is not reliable (error 0.341> α 10% so it is discarded.

Of the 8 indices used, the index approaching the fit model for the TERAR airport independent variable Soekarno-Hatta is responsiveness. Hence hypothesis 7 is accepted with the adjustment that is only responsiveness that affect the satisfaction, whereas tangibility, empathy, reliability and assurance can not be seen as influential on satisfaction because it does not meet the cut off value.

# **Structural Equation Modelling**

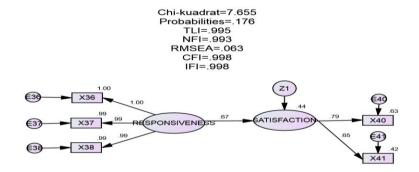


FIGURE 10 STRUCTURAL EQUATION MODELLING OF SOEKARNO-HATTA INTERNATIONAL AIRPORT

Table 18 SQUARED MULTIPLE CORRELATIONS: (GROUP NUMBER 1 - DEFAULT MODEL)					
	Estimate				
SATISFACTION	0.445				
X41	0.424				
X40	0.629				
X36	1.000				
X37	0.985				
X38	0.985				

Table 19 REGRESSION WEIGHTS: (GROUP NUMBER 1 - DEFAULT MODEL)							
			Estimate	S.E.	C.R.	P	Label
SATISFACTION	<	RESPONSIVENESS	0.895	0.177	5.042	***	par_3
X38	<	RESPONSIVENESS	1.000				
X37	<	RESPONSIVENESS	0.995	0.017	57.903	***	par_1
X36	<	RESPONSIVENESS	1.005	0.012	81.933	***	par_2
X40	<	SATISFACTION	0.493	0.080	6.145	***	par_4
X41	<	SATISFACTION	0.372	0.061	6.145	***	par_5

Satisfaction = 0.667 responsiveness + Z1. From the figure 10, Table 18 and Table 19 above can be known from the column probability responsiveness that there is a positive relationship with satisfaction. Signification means there is consistency with the probability of obtaining a critical ratio as large as 5.042 in absolute value is less than 0.001. If respondents rate high on responsiveness, it will also consistently rate high on satisfaction, and vice versa. From Table 7 it can be seen from estimate responsiveness column to satisfaction is 0.895. This means that if responsiveness rose 10%, it will result in increased satisfaction of 10% x 0.895 = 8.95%.

## **Interviews and Observations**

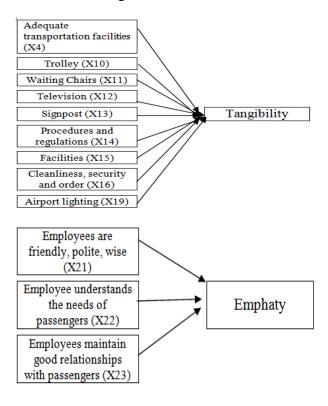
The interview was conducted with 50 people who have used the services of Soekarno-Hatta international airport. Direct observation was made by the author at the location of the airport. Based on the results of the interview, passengers considered the poor service quality as follows.

- 1. Tangibility: the safety factor of passenger goods is felt to be less than satisfying, be it loss or damage. Cleanliness is poorly cared for. The lack of the order factor is caused by the arbritary behavior of Indonesian people and the airport is less assertive in ordering and controlling it. This certainly requires the procedures, regulations and addition of airport employees.
- 2. Responsiveness is less than satisfying when employees are not in place when needed.

Based on observations of the airport, the bad aspects are tangibility either in terms of cleanliness, neatness, completeness or misuse of facilities. Responsiveness of airport personnel is below standard, which is captured by cameras in the absence of employees at work during office hours.

## **DISCUSSION**

As mentioned earlier, the main purpose of this paper is to find out the model of service quality and its effect on passenger satisfaction. The model is illustrated in Figure 8 above. Based on the AMOS confirmatory analysis and Structural Equation Modeling, valid indicators are found to influence each construct of tangibility, emphaty, reliability, assurance, responsiveness and satisfaction because it has a loading factor> 0.6, and each indicator is reliable because it has an error  $<\alpha$  10 %. Based on the results above, the service quality model and its impact on passenger satisfaction are as follows in figure 11.



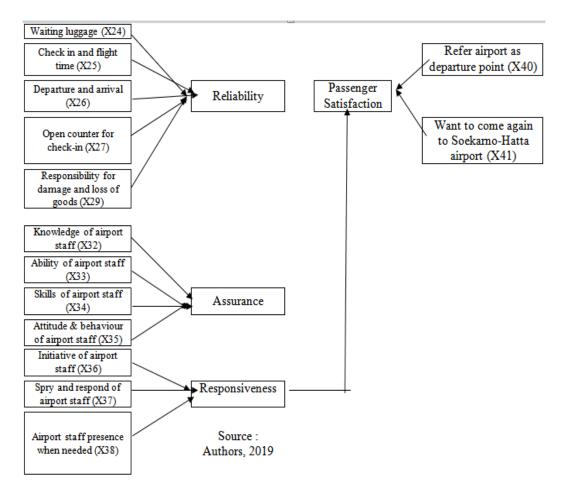


FIGURE 11 SERVICE QUALITY MODEL AND ITS IMPACT ON PASSENGER SATISFACTION

In Table 20 below, the valid indicators of each construct of service quality in the model are accompanied by explanations from interviews with 50 passengers on best and worst impressions of airports, complimented by field observations.

EXPLAN	Table 20 EXPLANATION OF SERVICE QUALITY MODEL AND ITS IMPACT ON PASSENGER SATISFACTION					
Construct	Indicators (loading factor > 0,6 and error < 10%)	Explanation (from interviews and observations)				
Tangibility	X4 = Adequate transportation facilities	Bus, train.				
	X10 = Trolleys	Adequate, available in place, in good working order.				
	X11 = Waiting chair	Adequate, in good condition.				
	X12 = Television	Operating well.				
	X13 = The signposts are clear	Arrows, airport lay out, airport map.				
	X14 = The procedures and regulations are complete, clear, and easy to understand	It does not take too long to be understood and implemented.				
	X15 = Internet and IT facilities	Adequate, available and operating well as needed.				
	X16 = Maintain cleanliness, security and order	Cleanliness: the dump is quite				

		1 , 1 1 1 1 1
		adequate, the bathroom is clean and
		not smelly, the outside of the
		bathroom area does not smell, the
		visitors and passengers throw the
		garbage in its place, not spitting
		haphazardly
		Order: visitors and tenant employees
		do not abuse the use of airport
		facilities, as seats are used as they
		should, do not use a few chairs to
		sleep so that other passengers can sit
		down.
		Security of goods in the cabin and
		luggage: laptops, luggage, expensive
	V10 TD1 ' 1'1' ' 1	goods, etc.
	X19 = The airport lighting is good	Adequate
Emphaty	X21 = Airport staff are friendly, polite, wise,	Good manners, polite behavior,
	friendly	patient, smiling face.
	X22 = Airport staff understands the needs of	For passengers who need
	passengers by offering personal assistance	information, find difficulties, help
		find solutions.
	X23 = Airport staff maintain good relationships	Good communication, passengers
	with passengers	feel comfortable served.
Reliability	X24 = Waiting for quick luggage	Goods can be immediately taken by
		the owner.
	X25 = Check-in and flight time accordingly	If there is a time difference is not too
		long, unless there is a special case
		such as weather does not support.
	X26 = Departure and arrival (excluding special	On schedule.
	cases, such as weather factors)	on senedale.
	X27 = Open counter for check-in, airport tax,	On schedule.
	etc	On schedule.
		In the event of loss of goods such as
	X29 = Responsibility for damage and loss of	In the event of loss of goods, such as
	goods	suitcases, can be handled and
	V22 V 1 1 C ' + + CC' 1 V22	founded in good condition.
Assurance	X32 = Knowledge of airport staff is good X33	Work is done properly as it should
	= Capability of airport staff is good X34 =	be, every question can be answered,
	Skills of airport staff is good	every problem can be solved, service
	X35 = Attitude and behavior of airport staff are	according to expectations.
	good	
Responsive	X36 = Airport staff took the initiative to help	Unsolicited airport staff willing to
ness	passengers who are confused, or face problems	help with no strings attached.
	X37 = Spry and fast airport staff responsive to	Fast and effective movement
	passenger needs	according to the needs of passengers.
	X38 = Airport staff are on site when needed	The existence of the office is adjusted
		to the shift schedule of each staff;
		there is no vacancy at the turn of the
		shift.
Satisfaction	X40 = Refer the airport as a departure airport to	TERAR airport makes passengers
Sammachon	colleagues	feel at home and comfortable.
	X41 = Coming back to Soekarno-Hatta airport	icoi at nome and connortable.
	M+1 – Colling back to Soekarno-Hatta airport	

Quantitative methods with confirmatory and SEM analyzes are used to measure how the respondents' perceptions of statistical patterns of service quality and measure the satisfaction factor for the airport. After being tested by confirmatory analysis, it is known which indicator is part of the construct. The interviews and observations are very useful for completing the analysis of the model and provide further suggestions to PT Angkasa Pura.

Based on the discussion above, there are managerial implications of this study, especially for PT Angkasa Pura, as follows.

- 1. Increase responsiveness in order to increase passenger satisfaction.
- 2. Generally, improve the CSI (Customers Satisfaction Index), Soekarno Hatta Airport needs to improve the overall TERAR aspect in order to attract foreign tourists and improve the image of Indonesia. It is necessary to concider the reliability concerning the process, people and service products.
- 3. Maintain and reflect local culture to show Indonesia's uniqueness as a country rich in culture and customs, being different and not owned by other countries, to attract mainly foreign tourists to come to Indonesia.
- 4. More technical suggestions are as follows:
- a. Increase the number of employees to facilitate boarding;
- b. Fix the lay out to be more comfortable, improve visitor and passenger orders, and improve tidiness and cleanliness;
- c. Seek counseling for improving the level of HR services, such as being in place when needed in working hours;
- d. Improve airport security;
- e. Clarify and multiply airport bus directions as well as providing cooler air temperatures;
- f. Utilize, improve, and maintain facilities (facilities and infrastructure), such as lighting, computers, wifi and a big screen;
- g. Reduce misuse of facilities by airport staff, visitors, tenants;
- h. Improve cleanliness, discipline and control visitors in maintaining cleanliness
- i. Increase seat capacity and parking information to be more obtainable (flight schedule in tv screen, etc);
- j. Seek a one-stop-sites site;
- k. Expand the size and facilities of the airport so that no unloaded overloads / overloads occur
- 1. Improve the safety of transportation facilities
- m. Improve security requirements for airlines. For example:
- 1) Schedule to fly out of schedule (as happened on Air Asia QZ 8501 which crashed and sank in the Java Sea on December 28, 2014).
- 2) Requirements and regulations regarding airworthiness of aircraft, such as maintenance (like Lion air flight JT 610 has crashed into the sea on October 29, 2018 due to a technical problem) of aircraft, or age of aircraft.

## CONCLUSIONS

This paper has presented a model of airport service quality after the validity and reliability test. It can bee seen which indicators affect each construct, and whether each construct model is seen as fit or not. The fit construct model determines that satisfaction lies in responsiveness only. An improvement of responsiveness of 10% had a major impact on 8.95% increase in satisfaction. This indicates that all 133 respondents who are all Indonesians consider that responsiveness is the most important thing because it provides a sense of comfort in terms of the airport serving the needs and desires of consumers quickly and proportionately and in providing services and services appropriately. In this case it takes the initiative of airport staff to help passengers who are confused or get into trouble, being swift and quick to respond to passenger needs, and to have airport staff is in place when needed. Regarding tangibility, respondents certainly consider it is important, but still less important than responsiveness.

Indonesians are accustomed to seeing inadequate infrastructure facilities that are less concerned with their shortcomings. This model is derived from the facts found in the object of research so that it will be suitable to be applied there. Thus, PT Angkasa Pura becomes more aware of what indicators must be improved to improve each construct of service quality. Although responsiveness affects and increases passenger satisfaction, it is better if all constructs of service quality are also enhanced to provide a positive image for domestic and foreign passengers to international airports located around Jakarta, as the capital city of Indonesia. Finally this model will be useful for PT Angkasa Pura to increase the airport ranking from 3-stars airport ranking become 4-stars airport ranking.

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