# ANNUITY MURABAHA AFTER BEING REGULATED IN INDONESIA, IS IT LIKE RIBA (USURY)?

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## ABSTRACT

This paper aims to analyze the characteristics of Muslim scholars' preferences on annuity murabaha in Indonesia. Annuity income recognition of Murabaha is permissible from 2013 then it would be regulated in 2019. Annuity recognition has been practiced by conventional banks which are based on the interest rate. The research method applied is based on quantitative and qualitative methods using a survey on member of the public hearing group on revised murabaha accounting standard and discussion during the public hearing. Forty respondents participated in the survey. Data would be analyzed using factor analysis. Results show that most respondents do not agree with annuity recognition in murabaha, but no solution for this issue. No significant affecting factors on margin murabaha similar to riba, this may be caused some people have resigned to this issue. However, the higher the education would state that margin murabaha is similar to interest rate. This is similar to not use murabaha respondents. This is the first paper which responding the revision of annuity income recognition of murabaha accounting standard in Indonesia with specific requirements.

Keyword: Murabaha, Margin, Riba, Income, Recognition, Accounting.

#### **INTRODUCTION**

Murabaha has becoming a popular financing in Islamic banks in Indonesia since the first Islamic bank established in 1991. Murabaha is flexible, safe and low risk for Islamic banks. Murabaha is only used for selling transaction purpose. So it need some requirements to be fulfilled for this financing scheme. Not all transactions can be covered by murabaha, in fact many unsuitable transactions applied this scheme. Some Muslim scholars do not supports murabaha as proper Islamic finance especially for installment basis. The critic is on different margin along additional time period. The longer the period the bigger margin income. Rosly (1990) criticized this phenomenon on murabaha transaction in Malaysia which also may be applied to other countries like Indonesia. However, the increasing period my realate to risk which Islamic banks has to cover. While this may be similar to interest rate based lending. The longer the period, the bigger income margin bank would get. The difference is Islamic bank only charge fixed profit margin while conventional may refer to the volatility of interest rate.

In Indonesia, income recognition for murabahah is flat. It means profit recognition for each year is similar until complete. While, conventional bank may apply annuity rate basis which recognizes income higher in the beginning. This phenomenon was applied by Islamic banks in Malaysia which then copied in Indonesia. This practice occurred in Indonesia even though no legal accounting standard for this recognition. Then in 2013, this practice has been legalized after FAS No. 102 Murabahah accounting was revised which accommodated annuity recognition for profit.

This objective of the paper is to analyze the characteristics of Muslim scholars preferences on annuity murabaha in Indonesia. This would enrich the analysis how scholars respond the issue. This only occurs in Indonesia which concerned with customers responses on annuity profit recognition. This is the research gap of the paper which may only occur in Indonesia. In addition, respondents of the questionnaire are scholars who concerns with the revision of annuity income recognition of murabaha accounting standard.

The paper starts with the introduction which show how this issue occurred. Then literature review which discuss related theory on murabahah recognition income. Research method discusses identifying factors for preferences. Analysis would map preference factors on annuity murabaha in Indonesia. Lastly, it is the conclusion.

### LITERATURE REVIEW

Murabahah is a popular Islamic financing scheme in Islamic banks including in Indonesia. This may be caused by simple, fixed return and easy from customers perspective. However, many critics occurred on this scheme such as possession of good for selling, increasing profit along period, and income recognition. In Islamic perspective, the issue of possession becomes an issue as seller should have items for sale. While, profit is borne to the risk (Al-Fijawi & Yunus, 2019). Difference in murabaha accounting caused by different fiqh interpreting pricing which may be an issue (Al-Fasfus, 2018).

Income recognition in murabaha became an issue when annuity recognition was legalized. Annuity method has been regulated in Islamic bank regulation in 2012 (PBI No. 14/14/PBI/2012 on transparency and publication of Islamic bank report and SEBI No. 15/26/DPbs/2013 on Implementation on Guideline of Islamic Bank Accounting Standard). However, the accounting standard refers to conventional standards. The recognition also has been approved by Islamic scholars, issue of transparency is concerned with (Faisal, 2015). In fact, FAS 102 on murabaha accounting has not accommodated that practiced. In Indonesia, annuity recognition may be applied since 2007.

In other country like USA, annuity profit recognition is not a problem by Baktiar et al., (2017) as it may not come in appearance. The interesting issues is on the legality of profit in the Islamic perspective which differs from interest rate (Abdullah, 2016). Yanikkaya et al., (2018) found that non-murabaha financing which based on risk may give better performance to Islamic banks. From this, we can find that murabaha has limitation to the contribution of Islamic bank income. In case of annuity method in murabaha, tt can cause the level of liquidity of Islamic banks but it affects lower profitability of Islamic banks especially in the long run (Kamaliyah, 2018). In addition, margin murabaha profit is affected by macroeconomic factors such as LIBOR rate (Chelhi et al., 2018). This why murabaha may charge higher profit to compensate the risk may occur. Khan (2010) also discusses this issue but not so detailed.

In case of annuity income recognition in murabaha, based on capital asset ratio (CAR) and Capital Adequacy Pricing Model (CAPM), the annuity model income recognition is like usury. Annuity can increase capital and relate to risk free in CAPM. (Amir et al., 2015). This argument may still debatable, but the main issue in annuity income recognition in murabaha is on transparency of seller (Islamic bank) to customers. Murabaha is different from lending based on interest rate as it is cost and mark up margin which has fixed predertmined income (Kholvadia, 2017).

Financial Accounting Standard (FAS) No. 102 on murabaha accounting first issuance was in 2007. The standard covered for all Islamic financial institutions. Then in 2013, the standard was revised to accommodate annuity income recognition. Some interesting topics in FAS No. 102 are:

1. Annuity income recognition

- The revised standard No. 102 in 2013 regulated the permission of annuity income recognition in murabaha. Annuity income recognition would recognize bigger income recognition in the early installment period. In fact, this practices has been applied before the standard issued.
- 2. Seller must own the product

- 3. Seller must inform the Cost of Goods Sold (COGS)
- 4. Late installment payment can be fined Then in 2019, the standard is proposed to be revised as annuity method should be regulation with some restrictions. This is interesting issue as annuity method has become debatable issue after its issuance.

#### **RESEARCH METHOD**

The research based on quantitative method using questionnaire. Most respondents are meeting member of public hearing of Financial Accounting Standard (FAS) No. 102 on murabaha accounting. The revision in on annuity income recognition which has be regulated in 2013. Statements of questionnaires are based on topics in FAS 102. Total respondents are 40 from 80 people who attended in the meeting. Most respondents did not fill the questionairree as they focus on the discussion of the meeting and miss the questionnaire. Most respondents are practitioners such as bankers, insurance employee, government authority and academics.

Data analysis applies discriminant analysis to map related factors to annuity income recognition preferences. Statements from questionnaire would be grouped using this method. Then we would get main group factors which affect annuity recognition murabaha income preference. Crosstab analysis would be added to enrich the analysis.

#### Analysis

#### Problem with annuity income recognition in murabaha

Before the revised accounting standard issued, there were a public hearing to inform the exposure draft and the committee, the Indonesian Institute of Accountant receive any comments of the exposure draft. Some issues raised on this case are:

1. Transparency of annuity income recognition

Customers should know how much income and debt that they have paid for each installment. This would become an issue when buyer has problem to pay the installment scheme. They may be realized that only income that is recognized, not the debt. This may be different if the income recognition uses the flat rate method. Buyer would pay the installment proportionately along each installment period.

2. Take over issue

Similar issue would occur if buyer take over their financing to other financial institution. They would have different income with flat method if they are not informed by the Islamic bank. This may be unjust for buyers as they do not know the portion of income recognition for each installment.

#### **Data Analysis**

Statistic descriptive would give detail information about respondent's preferences on statement in the questionnaire Table 1. The highest is on seller must own the product before they can sell it (4.48). Then, it is followed by seller must inform the profit margin on the product (4.3). The next is rebate can be given if the buyer pay the installment earlier (4.28). Surprisingly, the lowest mean is on margin on installment is similar to interest rate (2.55). The higher mean is on installment margin can refer to interest rate basis (2.75). However, the average mean is still above 2.5 which has ranged from 1-5. While, the main issue on the permissibility of installment income recognition can be used annuity basis has average mean of 3.63. This shows that actually respondents may be in doubt whether annuity income recognition is permissible or otherwise. But if the parameter is based on the rank of average mean, it has the 11<sup>th</sup> position among 17 statements. From this, if it is compared to others the statement has lower agreement on the aanuity income recognition.

	Table 1 STATISTIC DESCRIPTIVE							
No	Variable	Ν	Minimum	Maximum	Mean			
1	Owned	40	2	5	4.48			
2	Inform	40	2	5	4.3			
8	Payment	40	2	6	4.28			
3	Collateral	40	2	5	4.1			
12	Prop	40	1	5	4.05			
5	Cancel	40	2	5	3.98			
7	Aqad	40	1	5	3.88			
9	Insurance	40	1	5	3.73			
6	Fine	40	1	5	3.7			
13	Propbet	40	1	5	3.68			
10	Annuity	40	1	5	3.63			
11	Inform1	40	1	5	3.5			
14	Annuitybet	40	1	5	3.25			
15	Marjin	40	1	5	3.25			
4	DP	40	1	5	2.95			
16	Interest	40	1	5	2.75			
17	Similar	40	1	5	2.55			
	Valid N (listwise)	40						

Source: data

	Table 2 SIMILAR * EDUCATION CROSSTABULATION									
				E	ducation			Total		
			High school	Diploma	Bachelor	Master	Phd			
Similar	1	Count	0	0	8	3	0	11		
		% within Education	0.0%	0.0%	34.8%	30.0%	0.0%	27.5%		
	2	Count	0	2	5	2	1	10		
		% within Education	0.0%	100.0%	21.7%	20.0%	25.0%	25.0%		
	3	Count	0	0	5	2	1	8		
		% within Education	0.0%	0.0%	21.7%	20.0%	25.0%	20.0%		
	4	Count	1	0	2	3	2	8		
		% within Education	100.0%	0.0%	8.7%	30.0%	50.0%	20.0%		
	5	Count	0	0	3	0	0	3		
		% within Education	0.0%	0.0%	13.0%	0.0%	0.0%	7.5%		
Tota	1	Count	1	2	23	10	4	40		

The biggest respondents who do not agree about deferred margin income is similar to interest rate is Bachelor degree (not strongly agree = 8 people, not agree = 5 people from 23) (see Table 2). This is similar to Master level graduation with (not strongly agree = 3 people, not agree = 2 people from 10). But not for Phd, 2 out of 4 people are agree that deferred margin income on murabaha is similar to interest rate.

Table 3								
	SIMII	LAR * AGE	CROSST	ABULAT	ION			
			-	Age			Total	
		<20yr	20-30yr	31-40yr	41-50yr	>50yr		
1	Count	0	4	5	2	0	11	
	% within Age	.0%	33.3%	33.3%	28.6%	.0%	27.5%	
2	Count	0	3	4	1	2	10	
	% within Age	.0%	25.0%	26.7%	14.3%	40.0%	25.0%	
3	Count	0	2	3	1	2	8	
	% within Age	.0%	16.7%	20.0%	14.3%	40.0%	20.0%	
4	Count	1	1	3	2	1	8	
	% within Age	100.0%	8.3%	20.0%	28.6%	20.0%	20.0%	
5	Count	0	2	0	1	0	3	
% within Age .0% 16.7% .0% 14.3% .0%								
	Count	1	12	15	7	5	40	
	2 3 4	1Count% within Age22% within Age334% within Age4% within Age55% within Age	SIMILAR * AGE           SIMILAR * AGE           20yr           1         Count         0           % within Age         .0%           2         Count         0           % within Age         .0%           3         Count         0           % within Age         .0%           4         Count         1           % within Age         100.0%         5           5         Count         0           % within Age         .0%	SIMILAR * AGE CROSST	SIMILAR * AGE CROSSTABULAT           Age           Age            20-30yr         31-40yr           1         Count         0         4         5           % within Age         .0%         33.3%         33.3%           2         Count         0         3         4           % within Age         .0%         25.0%         26.7%           3         Count         0         2         3           % within Age         .0%         16.7%         20.0%           4         Count         1         1         3           % within Age         100.0%         8.3%         20.0%           5         Count         0         2         0           % within Age         .0%         16.7%         .0%	SIMILAR * AGE CROSSTABULATION           Age            20yr         20-30yr         31-40yr         41-50yr           1         Count         0         4         5         2           % within Age         .0%         33.3%         33.3%         28.6%           2         Count         0         3         4         1           % within Age         .0%         25.0%         26.7%         14.3%           3         Count         0         2         3         1           % within Age         .0%         16.7%         20.0%         14.3%           4         Count         1         1         3         2           % within Age         100.0%         8.3%         20.0%         28.6%           5         Count         0         2         0         1           % within Age         .00%         16.7%         .0%         14.3%	SIMILAR * AGE CROSSTABULATION           Age           Age           <20yr         20-30yr         31-40yr         41-50yr         >50yr           1         Count         0         4         5         2         0           % within Age         .0%         33.3%         33.3%         28.6%         .0%           2         Count         0         3         4         1         2           % within Age         .0%         25.0%         26.7%         14.3%         40.0%           3         Count         0         2         3         1         2           % within Age         .0%         16.7%         20.0%         14.3%         40.0%           4         Count         1         1         3         2         1           % within Age         100.0%         8.3%         20.0%         28.6%         20.0%           5         Count         0         2         0         1         0           % within Age         .0%         16.7%         .0%         14.3%         .0%	

In age classification, most age period is not agree if deferred margin murabaha income is similar to interest rate (see Table 3). Especially for age group of 20-30 years and 31-40 years. This means that they are agree that margin murabaha is not similar to interest age in any ages. This is similar to Baktiar et al., (2017) who found that murabaha margin recognition is not an issue.

SIN	Table 4 SIMILAR * USING CROSSTABULATION								
			Us	ing					
			Yes	No	Total				
Similar	1	Count	5	6	11				
		% within Using	35.7%	23.1%	27.5%				
	2	Count	5	5	10				
		% within Using	35.7%	19.2%	25.0%				
	3	Count	2	6	8				
		% within Using	14.3%	23.1%	20.0%				
	4	Count	1	7	8				
		% within Using	7.1%	26.9%	20.0%				
	5	Count	1	2	3				
		% within Using	7.1%	7.7%	7.5%				
Total		Count	14	26	40				

#### Source: Data

We classify respondents based on the application of murabaha scheme. In general, they are agree that deffered murabaha income is not similar to interest rate (see Table 4). But for not using the murabaha scheme, they are agree that deffered murabaha income is similar to interest rate.

PROPO	Table 5 PROPORTIONAL * USING CROSSTABULATION								
			Us	ing					
			Yes	No	Total				
Propbet	1	Count	1	1	2				
		% within Using	7.1%	3.8%	5.0%				
	2	Count	1	5	6				
		% within Using	7.1%	19.2%	15.0%				
	3	Count	5	3	8				
		% within Using	35.7%	11.5%	20.0%				
	4	Count	5	6	11				
		% within Using	35.7%	23.1%	27.5%				
	5	Count	2	11	13				
		% within Using	14.3%	42.3%	32.5%				
Total		Count	14	26	40				

We also classify respondents based on the application of murabaha scheme with the statement of proportional income recognition of murabaha is better than annuity income recognition. In general, they are agree that proportional income recognition in murabaha is better than annuity income recognition (see Table 5). The most preference occurs on not using the murabaha scheme.

Table 6 PROPORTIONAL * USING CROSSTABULATION								
			Us	ing	Total			
			Yes	No				
Annuitybet	1	Count	2	1	3			
		% within Using	14.3%	3.8%	7.5%			
	2	Count	1	8	9			
		% within Using	7.1%	30.8%	22.5%			
	3	Count	6	5	11			
		% within Using	42.9%	19.2%	27.5%			
	4	Count	2	7	9			
		% within Using	14.3%	26.9%	22.5%			
	5	Count	3	5	8			
		% within Using	21.4%	19.2%	20.0%			
Total		Count	14	26	40			



Compare to the annuity income recognition is better in murabaha scheme, it has lesser support preference compared to the proportional statement (see Table 6). This shows that proportional income recognition has some preference compared to the annuity one.

From Table 7 and Table 8, we can see that the correlation of similarity interest issue with other variables is not significant. The highest correlation is with proportional income recognition issues (0.211). This shows that the higher the preference of deffered income is similar to interest rate, the higher preference for proportional income recognition is better in murabaha. However, this correlation cannot be concluded.

CORRE	Table 7 CORRELATION VARIABLES WITH SIMILAR ISSUES					
		Similar				
Owned						
	Sig. (2-tailed)	.347				
Inform	Pearson Correlation	163				
	Sig. (2-tailed)	.316				
Collateral	Pearson Correlation	.061				
	Sig. (2-tailed)	.707				
DP	Pearson Correlation	.032				
	Sig. (2-tailed)	.843				
Cancel	Pearson Correlation	009				
	Sig. (2-tailed)	.958				
Fine	Pearson Correlation	040				
	Sig. (2-tailed)	.806				
Aqad	Pearson Correlation	099				
-	Sig. (2-tailed)	.543				
Payment	Pearson Correlation	094				
-	Sig. (2-tailed)	.563				
Insurance	Pearson Correlation	112				
	Sig. (2-tailed)	.490				
Annuity	Pearson Correlation	011				
-	Sig. (2-tailed)	.944				
Inform1	Pearson Correlation	.067				
	Sig. (2-tailed)	.681				
Prop	Pearson Correlation	105				
_	Sig. (2-tailed)	.520				
Propbet	Pearson Correlation	.211				
-	Sig. (2-tailed)	.191				
Annuitybet	Pearson Correlation	120				
-	Sig. (2-tailed)	.462				
Marjin	Pearson Correlation	040				
÷	Sig. (2-tailed)	.807				
Interest	Pearson Correlation	.184				
	Sig. (2-tailed)	.257				

Table 8 KMO AND BARTLETT'S TEST							
Kaiser-Meyer-Olkin Measure	Kaiser-Meyer-Olkin Measure of Sampling Adequacy700						
Bartlett's Test of Sphericity	Approx. Chi-Square	186.670					
	df	45					
	Sig.	.000					

Source: Data

	Table 9       Anti-image Matrices										
		DP	Cancel	Fine	Aqad	Payment	Insurance	Annuity	Annuitybet	Marjin	Interest
Anti-	DP	.680	.044	102	.026	016	.120	105	073	.017	.077
image	Cancel	.044	.695	.063	037	227	091	.018	.034	.039	136
Covar	Fine	102	.063	.258	154	006	.051	.061	098	.033	076
ia <b>nce</b>	Aqad	.026	037	154	.162	040	112	084	.110	042	.046
	Payment	016	227	006	040	.665	026	.030	152	.144	.019
	Insurance	.120	091	.051	112	026	.381	053	074	.006	.030
	Annuity	105	.018	.061	084	.030	053	.269	121	042	106
	Annuitybet	073	.034	098	.110	152	074	121	.337	154	.047
	Marjin	.017	.039	.033	042	.144	.006	042	154	.362	174
	Interest	.077	136	076	.046	.019	.030	106	.047	174	.548
Anti-	DP	.695ª	.063	244	.077	024	.236	245	152	.034	.127
image	Cancel	.063	.627ª	.149	111	334	177	.042	.071	.078	221
Correl	Fine	244	.149	.658ª	751	013	.161	.233	333	.108	201
ation	Aqad	.077	111	751	.614ª	121	450	404	.472	172	.153
	Payment	024	334	013	121	.580ª	052	.071	321	.294	.032
	Insurance	.236	177	.161	450	052	.801 <sup>a</sup>	164	207	.015	.065
	Annuity	245	.042	.233	404	.071	164	.800ª	403	133	277
	Annuitybet	152	.071	333	.472	321	207	403	.626 <sup>a</sup>	440	.109
	Marjin	.034	.078	.108	172	.294	.015	133	440	.767 <sup>a</sup>	391
	Interest	.127	221	201	.153	.032	.065	277	.109	391	.746 <sup>a</sup>
a. Mea	sures of Sam	pling Ad	lequacy(M	SA)							

Next analysis is on factor analysis for affected variables to similarity issue. Table 9 shows that the related variables can be used as it is significant and above 0.5 for the test (0.7). This also occurs with anti image matrices correlation which all above 0.5, this means that all variables are qualified for factor analysis. Six variables omitted as the score is below 0.5 (see appendix 2). They are owned, cost, collateral, disclose, prop and propbet. These variables can not be interpreted for further analysis.

Next analysis is on communalities requirement. The biggest percentage would give the clearer explanation of variable. The highest percentage is marjin and annuity (see Table 10).

Table 10 COMMUNALITIES								
	Initial Extraction							
Marjin	1	0.809						
Annuity	1	0.791						
DP	1	0.751						
Aqad	1	0.747						
Insurance	1	0.699						
Fine	1	0.679						
Interest	1	0.668						
Annuitybet	1	0.62						
Cancel	1	0.616						
Payment	Payment 1 0.605							
Extraction Method: Principal								
Component Analysis.								
Sou	rce <sup>.</sup> Data							

#### Source: Data

In Table 11, we can see that from ten variables can be grouped into three factors as the four component has only 0.929 which is below 1.

	Table 11. Total Variance Explained								
Compon							Rotatio	n Sums of Sq	uared
ent		Initial Eigenvalues		Extractio	on Sums of Sc	quared Loadings		Loadings	
			Cumulati		% of			% of	Cumula
	Total	% of Variance	ve %	Total	Variance	Cumulative %	Total	Variance	tive %
1	4.135	41.352	41.352	4.135	41.352	41.352	2.914	29.139	29.139
2	1.730	17.300	58.652	1.730	17.300	58.652	2.480	24.799	53.938
3	1.120	11.196	69.849	1.120	11.196	69.849	1.591	15.911	69.849
4	.929	9.290	79.139						
5	.643	6.434	85.573						
6	.509	5.093	90.666						
7	.342	3.421	94.087						
8	.261	2.609	96.696						
9	.241	2.405	99.101						
10	.090	.899	100.000						
Extractio	n Metho	d: Principal Componer	nt Analysi	is.					

Table 12 COMPONENT MATRIX <sup>a</sup>								
		Component						
	1	2	3					
DP	.374	422	.658					
Cancel	.226	.712	242					
Fine	.761	.100	.299					
Aqad	.790	.341	.083					
Payment	.294	.606	.389					
Insurance	.717	.409	134					
Annuity	.876	144	061					
Annuitybet	.691	358	.118					
Marjin	.719	437	317					
Interest	Interest .616214493							
Extraction Me	Extraction Method: Principal Component Analysis.							
a. 3 componen	its extracted.							

Source: Data

<b>D COMP</b>	ONENT MA Component		
1	Component		
1			
	2	3	
.093	.031	.861	
.023	.635	461	
.374	.581	.449	
.417	.738	.168	
222	.735	.126	
.451	.701	066	
.746	.372	.310	
.595	.139	.496	
.879	007	.189	
.809	.070	095	
nod: Princi	pal Compone	ent Analysis.	
verged in 5	iterations.		
	.023 .374 .417 222 .451 .746 .595 .879 .809 mod: Princij od: Varima	.023         .635           .374         .581           .417         .738          222         .735           .451         .701           .746         .372           .595         .139           .879        007	

Source: Data

To categorize which variables can be grouped into component 1, 2, and 3, we can see Table 12 and 13. Table 14 shows that all components are above 0.5, so it can be concluded that it is right and have high correlation. 3 dimension can be seen in figure 1.

Table 14										
COMPONENT TRANSFORMATION MATRIX										
Com	Component 1 2 3									
	1	.751	.570	.332						
dimen sion0	2	388	.789	476						
siono	3	534	.229	.814						
Extraction Method: Principal Component Analysis.										
Rotati	on Metho	od: Varimax	with Kaiser							

Normalization.



Figure 1 COMPONENT PLOT IN ROTATED SPACE

DP can be called as risk component. While, cancel, fine, aqad, payment, insurance can be called as scheme component. Annuity, annuitybet, marjin, interest as commitment component.

Table 15       CORRELATIONS									
Similar Commitment Scheme Risk									
Pearson Correlation	Similar	1.000	.044	115	059				
	Commitment	.044	1.000	.000	.000				
	Scheme		.000	1.000	.000				
	Risk		.000	.000	1.000				
Sig. (1-tailed)	Sig. (1-tailed) Similar		.393	.240	.358				
	Commitment		0.00	.500	.500				
	Scheme	.240	.500	0.00	.500				
	Risk	.358	.500	.500	0.00				
Ν	Similar	40	40	40	40				
	Commitment		40	40	40				
	Scheme	40	40	40	40				
	Risk	40	40	40	40				

Table 16								
MODEL SUMMARY								
Model Adjusted R Std. Error of the								
	R	R Square	Square	Estimate				
1	.137ª	.019	063	1.34026				
a. Predict	tors: (Co	onstant), Co	mmitment, S	cheme, Risk				

			le 17			
		ANG	)VA <sup>b</sup>			
	Model	Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1.233	3	.411	.229	.876 <sup>a</sup>
	Residual	64.667	36	1.796		
	Total	65.900	39			
a. Pre	edictors: (Constant)	, Risk, Scheme, Co	ommi	tment		
b. De	pendent Variable: S	Similar				

	Table 18       COEFFICIENTS <sup>a</sup>									
Mod	lel	Unstandar		Standardized			~	~		
		Coeffici	ents	Coefficients			Collinearity	/ Statistics		
		В	Std. Error	Beta	t	Sig.	Tolerance	VIF		
1	(Constant)	2.550	.212		12.033	.000				
	Commitment	.057	.215	.044	.268	.790	1.000	1.000		
	Scheme	150	.215	115	697	.490	1.000	1.000		
	Risk	077	.215	059	359	.722	1.000	1.000		
a. De	ependent Variab	le: Similar								

From Table 15, the correlation committeent variable is positive to similar component, others is negative, but all are insignificant. The bigger response for commitment variable would increase the similarity response of annuity record treatment is similar to usury (riba). The result is also similar to regression method (see Table 16, 17, 18). This is similar to Al-Fasfus (2018) who states that different fiqh interpreting also cause this.

#### CONCLUSION

The research is interesting as annuity method recognition murabaha standard was revised in Indonesia. Discussion on this case could be important input for other country which still adopt similar method. Annuity method recognition is permissible since 2013 until 2020, then it has restriction.

The result shows that bachelor degree and above stated that deferred margin murabaha is similar to interest rate, this is similar to respondents who do not use murabaha scheme. While, respondents who use murabaha would prefer proportional method for murabaha scheme compared to annuity method.

For loading factor analysis, three main variable can be grouped (a) annuity permisiblity, preference of annuity method, bigger margin at the early payment, interest reference (b) issue of cancel, fine for late payment, fine information, discount on early settlement and insurance (c) down payment. All variables are insignificant, only first variable is posisitve, others are negarive correlation to the similar variable. Further research can be done with respondents who use murabaha contract so the impact of annuity method can be elaborate in detail. In addition, other issues such as take over or early settlement could be interesting topic.

	Appendix 1						
	LIST OF STATEMENT QUESTIONNAIRE						
No	Statement	Code					
1	Seller must own goods when murabaha contract conducted	Owned					
2	Seller must inform cost of good sold (COGS) to buyer	Inform					
3	Buyer must provide collateral untuk installments purchase	Collateral					
4	Down payment can be owned by seller if buyer cancel the transaction	DP					
5	In murabaha purchase order, buyer can cancel the order and pay the real cost incurred	Cancel					
6	If buyer pay late the installment so it can charge fine	Fine					
7	The amount of fine charged because of late payment must be stated in the transaction	Aqad					
8	Discount can be given for early settlement	Payment					
9	Each murabaha must be covered by Islamic insurance	Insurance					
10	Murabaha income recognition can be treated by annuity method	Annuity					
11	Murabaha income recognition can be conducted if buyer informed the amount of income recognition	Inform1					
12	Murabaha income recognition can be by proportional method	Prop					
13	Proportional income method is better than annuity method	Propbet					
14	Annuity income recognition method is better than proportional method	Annuitybet					
15	Murabaha margin can be big at the beginning of the contract	Marjin					
16	Murabaha margin can refer to interest rate	Interest					
17	Murabaha margin is similar to interest rate	Similar					

## APPENDIX

					AN	Append FI-IMAGE I					
		DP	Cancel	Fine	Aqad	Payment	Insurance	Annuity	Annuitybet	Marjin	Interest
Anti-	DP	.680	.044	102	.026	016	.120	105	073	.017	.077
mage	Cancel	.044	.695	.063	037	227	091	.018	.034	.039	136
Covaria	Fine	102	.063	.258	154	006	.051	.061	098	.033	076
ice	Aqad	.026	037	154	.162	040	112	084	.110	042	.046
	Payment	016	227	006	040	.665	026	.030	152	.144	.019
	Insuranc e	.120	091	.051	112	026	.381	053	074	.006	.030
ľ	Annuity	105	.018	.061	084	.030	053	.269	121	042	106
	Annuity bet	073	.034	098	.110	152	074	121	.337	154	.047
ľ	Marjin	.017	.039	.033	042	.144	.006	042	154	.362	174
ľ	Interest	.077	136	076	.046	.019	.030	106	.047	174	.548
Anti-	DP	.695 <sup>a</sup>	.063	244	.077	024	.236	245	152	.034	.127
mage	Cancel	.063	.627ª	.149	111	334	177	.042	.071	.078	221
Correlat	Fine	244	.149	.658ª	751	013	.161	.233	333	.108	201
on	Aqad	.077	111	751	.614ª	121	450	404	.472	172	.153
	Payment	024	334	013	121	.580ª	052	.071	321	.294	.032
	Insuranc e	.236	177	.161	450	052	.801ª	164	207	.015	.065
	Annuity	245	.042	.233	404	.071	164	.800 <sup>a</sup>	403	133	277
	Annuity bet	152	.071	333	.472	321	207	403	.626 <sup>a</sup>	440	.109
ĺ	Marjin	.034	.078	.108	172	.294	.015	133	440	.767ª	391
ĺ	Interest	.127	221	201	.153	.032	.065	277	.109	391	.746ª

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