

THE MEDIATING ROLE OF MSME'S GROWTH ON FINANCIAL INCLUSION

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ABSTRACT

Financial inclusion is considered important by international policy makers because based on economic principles financial inclusion is the goal of countries in the world globally, but each country has a development of its development model, according to the conditions in each country. Micro, small and medium enterprises (MSMEs) is one of the important variables in a country's economy. The MSME sector can encourage economic growth and create jobs, so it can be said that the MSME sector can play a role in maintaining economic stability. The development of MSMEs in Indonesia also shows growth every year. This was also followed by growth in employment which has been increasing every year. Based on these data, of course the government must continue to increase the growth of MSMEs, because with the increase of MSMEs, the number of workers will also increase.

The purposes of this study are, Mapping Growth of MSMEs Supporting Model in Financial Inclusion and determine the level of financial inclusion in the regional scale of Central Java. Developing model, the level of financial inclusion in Indonesia for national scale. This research is a quantitative research, meaningful research describes conditions financial inclusion in Central Java and Indonesia. The data in this study use secondary data. Secondary data was obtained from supporting data through literature studies, journals, mass media articles, and books related to this research topic. The purposes of this study are, Mapping Growth of MSMEs Supporting Model in Financial Inclusion and determine the level of financial inclusion in the regional scale of Central Java. Developing model, the level of financial inclusion in Indonesia for national scale.

Keywords: Financial inclusion, MSMEs, Growth.

INTRODUCTION

Financial inclusion is considered important by international policy makers because based on economic principles financial inclusion is the goal of countries in the world globally, but each country has a development of its development model, according to the conditions in each country. The focus of issues that are important to be discussed further in Financial Inclusion is related to the condition of micro, small and medium enterprises (MSMEs) and the quality of financial services obtained by the poor. Access to MSMEs to get financing services from banks is considered important because, MSMEs have a very large contribution in reducing unemployment and poverty rates in developing countries. In Indonesia, problems often arise in MSMEs financing services, related to the lack of clear separation between companies and households, because often households are involved in the production process and are not

incorporated, making it difficult to distinguish the role of households as consumers or the role of households as producers of goods and services. The government is aware of the importance of implementing financial inclusion, and to assist MSME businesses in accessing capital, the government issued a policy through BI Regulation No.17/12/PBI/2015 that requires commercial banks to reach the MSME credit ratio of the total loans disbursed at least 20 percent.

Based on research by Brown and Lee (2019) state that MSMEs with high growth tend to look for external funding sources from bank loans. While research conducted by David F. Moreira (2016) explained that the ease of access to financial credit supported by legislation from European governments can significantly encourage the growth of MSMEs. In addition, there is research conducted by Grohman et al. (2018) finding that an increase in financial literacy in a diverse population has an influence on the level of GDP per capita in a country. GDP is one measurement of financial inclusion. Research by Woźniaka et al. (2019) argues that medium enterprises growth affects financial inclusion, while micro and small enterprises do not affect financial inclusion in Poland.

Research related to MSME financing in encouraging the national economy and Financial Inclusion has been done by many previous researchers including (Nengsih, 2015a & 2015b); Mohieldin et al. (2012) explained that Islamic Banking has great potential in implementing Financial Inclusion seen from an increase in third party funds (DPK) and an increase in microfinance. Rifa'i. A (2017) examines the role of the Sharia People Financing Bank in implementing financial inclusion through MSME Financing. Zaeema Asrar et al. (2018) examines the reasons large companies in Pakistan are reluctant to go into business in Islamic banking, and are more inclined to choose conventional banks. Franklin et al. (2016) in *The Foundations of Financial Inclusion: Understanding Ownership and Use of formal Accounts* explore the factors that drive a country's financial inclusion to be stronger.

According to the Financial Services Authority (2017) in the revised National Literacy Strategy Inclusive Financial (SNLKI) states that public financial literacy will be followed by public financial inclusion. According to the World Bank Global FINDEX that the value of the National Financial Inclusion index in Indonesia was 19.6% in 2011. In 2016, Indonesia's financial inclusion rate was able to reach 67.82%, this increase was not in line with the increase in financial literacy like the OJK analysis. This is due to lack of awareness in managing funds, affordability of bank administration fees, trust in financial institutions, lack of documentation or records of business, religious or cultural activities of the community, consumer experience in using bank services.

The results of the Fintech News Singapore survey, state that more and more people are using fintech services to make payment transactions and loan services, thus expanding the reach of financial inclusion in Indonesia. A high increase in GDP per capita can be obtained with the use of high financial services as well. (Antonia Grohman et al., 2018). According to the Ministry of PPN (BAPPENAS) in 2017, Fintech is a form of implementation of the National Financial Inclusive Strategy (SNKI).

LITERATURE REVIEW

Inflation

Theory of Inflation as a condition where there is an increase in the level general prices, both goods, services and factors of production. From this definition indicates a weakening purchasing power followed by a decline in the real (intrinsic) value of a country's currency.

(Risal Rinofah, 2015). According to Feldkircher & Siklos (2019) state that inflation is driven by two sets of determinants, namely local or domestic factors versus international or global forces. Local determinants include technical progress and productivity changes, demographic factors, such as institutional considerations inflation target, central bank independence, systemic adoption of monetary policy in the economy. However, in general, economists tend to make the difference between aggregate demand and changes in sources of inflationary pressure (Darwanto, 2013).

Other studies use surveys or experiments to measure respondents the level of financial and economic literacy as well as what they expect or the level of perceived inflation. Because "understanding inflation" is only one of the four elements of the definition of financial literacy, the study mentioned above does not only focus on people's understanding of inflation, its causes and consequences (Rumler & Valderrama, 2019).

Another study also conducted by Veronica (2014) shows that the company's financial performance factors affect the possibility of company bankruptcy. Meanwhile, macroeconomic factors have an impact on the possibility of bankruptcy. Then Darmawan (2017) has a relationship between corporate governance and financial difficulties. Meanwhile, the macroeconomic variables are inflation, interest rates and exchange rates do not affect financial pressures.

Financial Technology

Fintech or Financial technology (financial technology) is something that refers to financial solutions made possible by technology. The term Fintech is not limited to a specific sector (e.g. financing) or business model (e.g. peer-to-peer (P2P) lending), but includes the entire range of services and products traditionally provided by the financial services industry (Arner et al., 2015). Bank Indonesia (2016) classifies financial technology into four categories, as follows : (1) Crowd funding and peer to peer (P2P) lending; (2) Market aggregator and (3) Risk and investment management.

Tan & Widjaja (2018) added that digital payments and information communication technology are types of fintech that exist in Indonesia. Bank Indonesia through regulation No: PBI19/12 divides fintech into several categories as follows (1) Payment systems (fund transfers, electronic money, electronic wallets); (2) Market support (provision of comparative data on financial service products); (3) Investment and risk management (online investment, online insurance); and (4) Loans (peer to peer).

Banking Financing

According by Al Arif in Mujaddid, F. and Sabila, G.F. (2018) said that financing is funding provided by one party to another party to support the planned investment, whether done alone or in an institution. In other words, financing is funding spent to support planned investments. According to Law No. 10 of 1998 concerning banking states financing is the provision of money or bills based on an agreement or agreement between the bank and another party which requires the financed party to return money or these bills after a certain period in return for the results (Grohmann, 2018).

Growth of MSMEs

According by Trinh, L.Q. Ha Thi Thanh Doan (2018) state that developing economies micro, small, and medium sized enterprises (MSMEs) play an important role not only in job creation but also in industrial development and economic advancement While there has been substantial literature investigating factors impeding the performance of MSMEs, including lack of credit access and adoption of less effective business practices. Studies of the underlying drivers of MSME growth are rare, especially for developing countries. In their study of small firms in India, Coad and Tamvada (2012) found that exporting firms show faster growth than nonexporting firms. However, such studies are limited, and further research on the influence of internationalization activities on firm growth in developing countries is thus warranted Maryati Sri. (2014).

Financial Inclusion

Bank Indonesia (2014) defines financial inclusion as all efforts aimed at eliminating all forms of price and non-price barriers to public access to financial services. The Financial Services Authority (2016) defines financial inclusion is the availability of access to various financial institutions, products and services in accordance with the needs and abilities of the community in order to improve public welfare Shows in Figure 1.

The Organization for Economic Co-operation and Development (2016) has developed questions on the questionnaire that can be used to measure the level of financial inclusion. The measurement of financial inclusion are: (1) Product holding; (2) Product awareness; (3) Product choice; (4) Seeking alternatives to formal financial services.

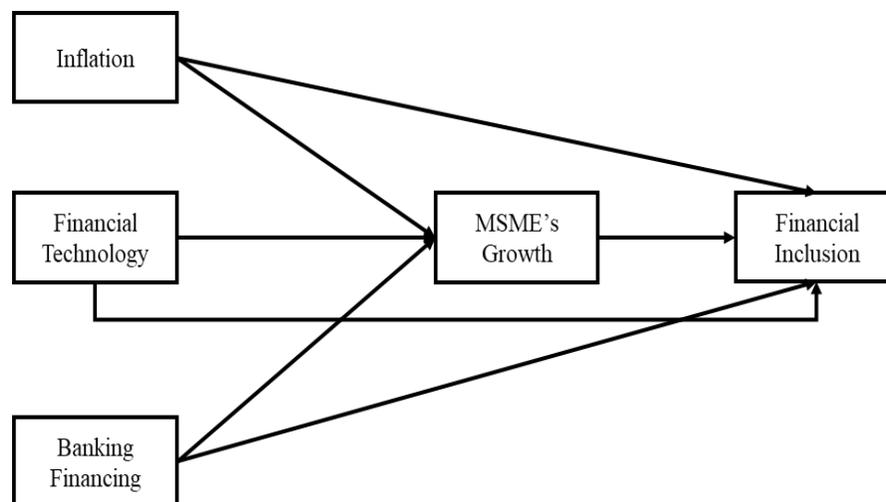


FIGURE 1
CONCEPTUAL MODEL

The development of the hypothesis from this study includes:

H₁: *Inflation has significant effect on MSME's Growth*

H₂: *Financial Technology (Fintech) has significant effect on MSME's Growth.*

- H₃:** *Banking Financing has significant effect on MSME's Growth*
- H₄:** *Inflation has significant impact on Financial Inclusion.*
- H₅:** *Fintech has significant impact on Financial Inclusion.*
- H₆:** *Banking Financing has significant impact on Financial Inclusion.*
- H₇:** *MSME's Growth has significant impact on Financial Inclusion.*
- H₈:** *MSME's Growth can mediate the relationship between Inflation and Financial Inclusion.*
- H₉:** *MSME's Growth can mediate the relationship between Fintech and Financial Inclusion*
- H₁₀:** *MSME's Growth can mediate the relationship between Banking Financing and Financial Inclusion.*

RESEARCH METHODOLOGY

This research is a quantitative research, meaningful research describe conditions financial inclusion in Central Java and Indonesia. The data in this study use secondary data. Secondary data was obtained from supporting data through literature studies, journals, mass media articles, and books related to this research topic. This study collects secondary data from Bloomberg. This study uses a non-probability sampling technique with convenience sampling method. Sample criteria that have complete monthly data from 2013 to 2018 in Central Java The data of this research are 72 because referring to the opinion of Ferdinand, (2014) which states that samples greater than 30 and less than 500 are sufficient for general research (Kamalesh Shailesh, 2012).

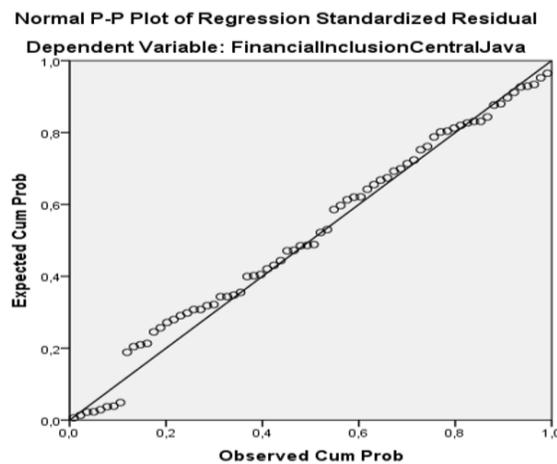
This research use independent variables, dependent variables and intervening variable as bellows (1) Independent variables or what are called exogenous variables are variables that influence or cause changes or causes the dependent variable to arise (Sugiyono, 2017). The independent variables in this study are Inflation (X_1), Fintech (X_2), and Banking Financing (X_3) at Central Java; (2) The dependent variable or the so-called endogenous variable is a variable that is influenced by other variables (independent variables), the results of this variable are determined by other variables (Sugiyono, 2017). The dependent variable in this study is Financial Inclusion (Y_2) at Central Java; (3) The mediating variable or intervening variable is an intermediate variable that connects an independent variable to the dependent variable that has been studied (Ferdinand, 2014). The intervening variable in this study is MSME's Growth (Y_1) at Central Java Lubis (2016).

RESULTS AND DISCUSSION

Based on the data selection, the total sample size was 360 data during the study in monthly of period 2013 - 2018. However, the results of the normality test showed that the research data with the number of $N = 72$ were normally distributed. Following are the results of descriptive statistical analysis processing in Table 1 as follows.

	N	Minimum	Maximum	Mean	Std. Deviation
	Statistic	Statistic	Statistic	Statistic	Statistic
Inflation Central Java	72	-0.72	3.41	0.3794	0.62103
Fintech Central Java	72	11.01	13.31	11.4065	0.30180
Banking Financing Central Java	72	10.85	11.59	11.2671	0.20014
MSMEs Growth Central Java	72	0.85	3.56	2.2369	0.68592
Financial Inclusion Central Java	72	2.19	5.87	4.8438	0.88579
Valid N (listwise)	72				

Data normality test use the normal p-plot graph to find out the data distribution of a research model, where the picture can be seen on Figure 2 as follows:



**FIGURE 2
NORMAL P-PLOT GRAPH**

Figure 2 shows that the dots spread above and below the number 0 on the Y axis which indicates that the data distribution in this research model is normally distributed (Muslimin, 2014).

The heteroscedasticity test aims to test whether in the regression model there is an inequality of variance from the residuals of one observation to another. To test for heteroscedasticity in this study using the Glejser test with the following output in Figure 3.

Multiple linear regression analysis in order to determine the magnitude of the effect of Inflation-Central Java, Fintech-Central Java and Banking Financing-Central Java on MSME's Growth. The result of first regression can be seen on Table 2.

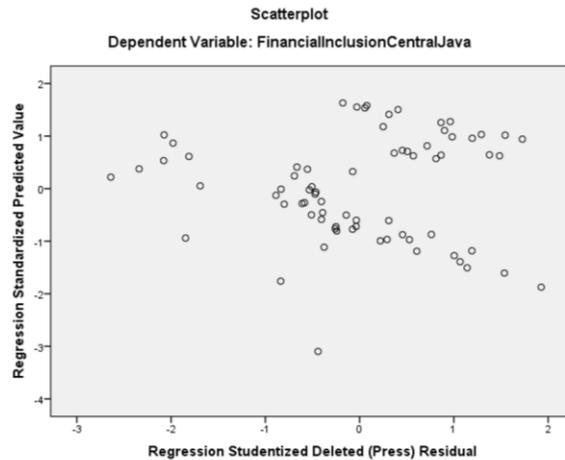


FIGURE 3
HETEROSKEDASTIC TEST RESULTS

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics		
	B	Std. Error	Beta			Tolerance	VIF	
1	(Constant)	-16.983	4.002		-4.243	0.000		
	Inflation Central Java	-0.048	0.111		-0.431	0.668	0.925	1.081
	Fintech Central Java	-0.555	0.251		-2.214	0.030	0.772	1.295
	Banking Financing Central Java	2.270	0.378		6.001	0.000	0.773	1.294

a. Dependent Variable: MSMEs Growth Central Java

Table 2 also show that there are no multicollinearity, because the VIF value for independent variables is under 10 ($VIF < 10$).

In this study, the analysis of the coefficient of determination is intended to determine how much the relationship between the independent variables, namely: Inflation-Central Java, Fintech-Central Java and Banking Financing-Central Java on MSME’s Growth. The results of the coefficient of determination can be seen in the following Table 3.

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Change Statistics					Durbin-Watson
					R Square Challenge	F Change	df1	df2	Sig. F Change	
1	0.600 ^a	0.360	0.332	0.56064	0.360	12.759	3	68	0.000	1.237

a. Predictors: (Constant), Banking Financing Central Java, Inflation Central Java, Fintech Central Java

b. Dependent Variable: MSMEs Growth Central Java

In this study, the coefficient of determination (Adjusted R²) was 0.332. This means that the variables Inflation-Central Java, Fintech-Central Java, Banking Financing-Central Java are able to explain MSME's Growth-Central Java of 33.2%. While the rest, which is 100% - 33.2% = 66.8%, is explained by factors other than the independent variables study. The result of second regression can be seen on Table 4 Rini (2017).

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics		
	B	Std. Error	Beta			Tolerance	VIF	
1	(Constant)	28.715	4.943		5,809	0.000		
	Inflation Central Java	-0.014	0.123	-0.010	-0.112	0.911	0.922	1.084
	Fintech Central Java	-0.213	0.285	-0.073	-0.747	0.458	0.720	1.388
	Banking Financing Central Java	-2.125	0.514	-0.480	-4.136	0.000	0.505	1.980
	MSMEs Growth Central Java	1.120	0.133	0.867	8.406	0.000	0.640	1.563

a. Dependent Variable: Financial Inclusion Central Java

Table 4 also show that there are no multicollinearity, because the VIF value for independent variables is under 10 (VIF < 10) (Xiaoqiang & Degryse, 2010).

The results of the coefficient of determination (second regression) can be seen in the following Table 5.

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Change Statistics					Durbin-Watson
					R Square Challenge	F Change	df1	df2	Sig. F Change	
1	0.738 ^a	0.544	0.517	0.61570	0.544	19.988	4	67	0.000	0.947

a. Predictors: (Constant), MSMEs Growth Central Java, Fintech Central Java, Inflation Central Java, Banking Financing Central Java

b. Dependent Variable: Financial Inclusion Central Java

The coefficient of determination (Adjusted R²) in second regression was 0.517. This means that the variables Inflation-Central Java, Fintech-Central Java, Banking Financing-Central Java and MSME's Growth-Central Java are able to explain Financial Inclusion-Central Java of 51.7%. While the rest, which is 100% - 51.7% = 48.3%, is explained by factors other than the independent variables studied (Perdagangan, 2013).

The results of path analysis about Banking Financial-Central Java's influence on Financial Inclusion-Central Java through MSME's Growth-Central Java can be seen on Figure 3 as bellows:

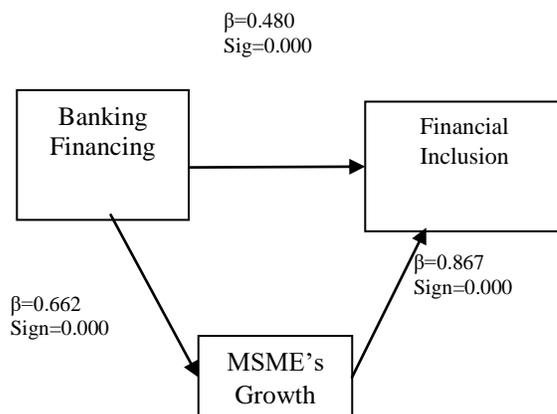


FIGURE 4
THE PATH ANALYSIS OF BANKING FINANCING ON FINANCIAL INCLUSION THROUGH MSME'S GROWTH

Based on Figure 4, it can be calculated the indirect effect of Banking Financing on Financial Inclusion through MSME's Growth is 0.574 (0.662×0.867). The direct effect of Banking Financing on Financial Inclusion is 0.480 (Trimulato, 2017). Based on Table 2 above, it is obtained the t value of -0.431 with a significant value for Inflation-Central Java is $0.668 > 0.05$. It means Inflation-Central Java do not affect significantly on MSME's Growth-Central Java, so H₁ is rejected. Fintech-Central Java have 0.030 for significant value and 0.000 significant value for Banking Financing-Central Java (Viverita et al., 2015). It means Fintech-Central Java and Banking Financing-Central Java have influence significantly on MSME's Growth-Central Java, so H₂ and H₃ are accepted (Rajalaxmi, 2007).

The result of second regression on Table 4 show Inflation-Central Java have 0.911 for significant value and 0.458 significant value for Fintech-Central Java. So H₄ and H₅ are rejected, because Inflation-Central Java and Fintech-Central Java cannot affect Financial Inclusion-Central Java significantly. Meanwhile, Banking Financing-Central Java and MSME's Growth-Central Java have 0.000 for significant value. It describe that Banking Financing-Central Java and MSME's Growth-Central Java have significantly effect on Financial Inclusion-Central Java, so H₆ and H₇ are accepted (Retno Dwi & Nur Hisamuddin, 2015).

Based on the result of path analysis can be explain that indirect effect (0.574) of Banking Financing on Financial Inclusion through MSME's Growth is greater than direct effect (0.480) of Banking Financing on Financial Inclusion. It means MSME's Growth can mediate the relationship Banking Financing on Financial Inclusion. So, H₁₀ is accepted. Otherwise, MSME's Growth cannot mediate Inflation and Fintech on Financial Inclusion. So H₈ and H₉ are rejected (Saleh & Yayat, 2016).

CONCLUSIONS

Conclusion of this research can be resume that Fintech-Central Java and Banking Financing-Central Java have significantly impact on MSME's Growth in Central Java. Inflation-Central Java do not influence MSME's Growth in Central Java. Otherwise, Financial Inclusion-

Central Java influenced by Banking Financing and MSME's Growth, but not influenced by Inflation and Fintech in Central Java.

MSME's Growth in Central Java can mediate the relationship between Banking Financing and Financial Inclusion in Central Java. Meanwhile, MSME's Growth Central Java cannot mediate the relationship between Inflation, Fintech and Financial Inclusion at Central Java.

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