# PUBLIC POLICY FOR HIGHER EDUCATION, CHALLENGES, AND THEIR IMPACT ON RESTAURANT EFFICIENCY: A CASE OF THAILAND

## Samanan Rattanasirivilai, Suan Sunandha Rajabhat University Saowanee Samantreeporn, Southeast Asia University Sippaphat Rotjanawasuthorn, Political Science Association of Kasetsart University Lavan Tonesakulrungruang, Bangkokthonburi University Sirinapattha Sirinapatpokin, Political Science Association of Kasetsart University

### ABSTRACT

The purpose of this study is to examine the impact of public policy in terms of higher education and various challenges on the efficiency measures of the restaurant sector in Thailand. Primary data is collected through questionnaire approach from a sample of 332 restaurant managers. Both Descriptive and regression analysis are applied to analyze the data trends and causal relationship between public policy, challenging factors and restaurant efficiency. Findings of the study indicate that the promotion of higher education has its significant and positive influence on the value of process efficiency. Similarly, establishment of a separate department by the government has its significant and positive impact on process efficiency too. Additionally, remaining indicators of higher education have shown their significant influence with the efficiency measures like asset's efficiency, marketing efficiency, and staff efficiency too. Besides, the challenging factors like financial constraints, high merit to get admission have shown their significant and negative influence on process efficiency. However, some of the challenging factors are positively associated with other efficiency measures of restaurant industry in Thailand.

Keywords: Higher Education, Public Policy, Challenging Factors, Efficiency, Thailand

### **INTRODUCTION**

In recent years, hospitality industry and its role players like hotels, market, and restaurants are playing their essential protagonist for domestic and international economic activities (Pine, Pine & Gilmore, 1999; Rimmington, Williams & Morrison, 2009; Lashley & Morrison, 2010; Madani, 2011; Davis, Lockwood, Alcott & Pantelidis, 2018; Saengchai, Thaiprayoon & Jermsittiparsert, 2019). Hospitality and restaurant sectors are observed among the fastest-growing segments both in developed and developing economies (Barros, Peypoch, & Solonandrasana, 2009; Chen, 2010; Choi, Olsen, Kwansa & Tse, 1999). Meanwhile, its role in social and economic development is widely accepted in the literature (Chang, 2003; Duncan, Scott & Baum, 2013; Higgins-Desbiolles, 2006; Kazlauskaite, Buciuniene & Turauskas, 2006). A common notion is that hospitality industry is providing significant employment to the economy (Junaedi & Jermsittiparsert, 2020; Saengchai & Jermsittiparsert, 2020). Various studies have suggested that in the coming time, hospitality industry like hotels and restaurants may provide more employment. With an effort to increase the employment options and fulfilling the demand for the educated and trained mangers for restaurant industry, there is an ongoing trend for getting higher education in restaurant sector (Jang, Zheng & Bosselman, 2017; Kamran & Omran, 2018; Kim & Jang, 2019; Lugosi & Jameson, 2017). This

Strategic Management & Decision Process

idea is getting space in various economies of the world. The number of enrollments of the students in hospitality and restaurant management fields has been increased substantially in various countries like Australia, China, Thailand, Singapore, and Malaysia as well (Calhoun, O'Neill & Douglas, 2018; Conwi, Cortez & Ramos, 2016; Fernandez-Chung & Gore, 2016; Giousmpasoglou, 2016; Hornsby & Scott-Halsell, 2015).

Besides, public policy, as reflected in hospitality education has provided significant support for the development of human resource (Kang, Gatling & Kim, 2015; Kuo, Chen & Tseng, 2017). The reason is that provision of education in restaurant and hospitality is of great need in any economy, specifically those having tourist's attraction. However, to fulfill the industry requirements, various factors are playing their crucial role and known as critical factors (Hanaysha, 2016; Seo, Kim & Sharma, 2017; Xiao, Yang & Iqbal, 2019a, 2019b). Another significant issue in the higher education is that students who have done their studies in hospitality management do not enter in the industry to start their carrier (Norton, Cherastidtham & Mackey, 2016; Ravitch, 2016). In this regard, there is considerable debate regarding the long-term career building in the hospitality industry. Meanwhile, one of the significant issues in the hospitality sector is accusing the educational institution of providing poorly prepared graduates who are not capable of doing the job in a right way (Nachmias, Walmsley & Orphanidou, 2017; Ravitch, 2016).

On the other hand, educators have pointed out the issues like following the old-fashioned attitude in providing the education and related facilities to their students with little focus on latest trends. Such situation has created serious issues for the industry, economy and local communities too. A range of studies has covered higher education while taking the initial entry phase. However, minimal studies have provided empirical facts combing the relationship between the commitment of the students and higher education.

### Variables and Methods

This study has considered public policy in terms of higher education for the hospitality and restaurant sector in Thailand. For this purpose, overall ten items have been extracted from the literature and added in the questionnaire (Details in results and discussion). For the measurement of critical factors as second independent variable, eight items are identified and considered. For the measurement of efficiency of the restaurants, five proxies under the title of process efficiency, marketing efficiency, asset's efficiency, staff efficiency, and reputational efficiency are added in the questionnaire. After the development of questionnaire, it was distributed among the restaurant managers for collection of data. A final sample from 332 respondents is collected and found to be valid for the analyses purpose. For this purpose, both descriptive and regression analysis are conducted. Descriptive findings have helped to understand the nature of the responses through mean score, deviation from the mean and other measures. Whereas, regression analysis has helped to understand the nature of causal relationship between independent and dependent variable of the study.

### **RESULTS AND DISCUSSION**

Table 1 provides the descriptive findings of the study, covering the total observation of each item, mean score, deviation from the mean, and other details. For the measurement of public policy regarding hospitality higher education overall ten items have been considered, ranging from HE1 to HE10. It is observed that highest mean score is observed for the HE1 which is 4.98 with the deviation from the mean of 1.329 respectively. It shows that through HE2 average score is 4.61 and deviation from the mean is 1.187. In a similar trend mean score for other items of HE are presented with their relative value of standard deviation too.

Besides, critical factors ranging from CF1 to CF5 are also presented under Table 1 with their average response value and deviation from this mean score. It is found that highest deviation from the mean value is observed for CF4, followed by CF3. For operational efficiency, the trends in the mean score are observed for all the five items, entitled as OE1 to OE5. It is presented that for OE3, mean score is 3.80, followed by OE2 which is 3.73. Besides, Table 1 provides the minimum and maximum point of the responses, percentiles, skewness, and kurtosis respectively.

	Table 1 DESCRIPTIVE STATISTICS									
Variables	Obs	Mean	Std.Dev	Min	Max	p1	p99	Skew.	Kurt.	
HE1	332	4.898	1.329	1	5	1	5	.119	1.936	
HE2	332	4.361	1.187	1	5	1	5	303	2.136	
HE3	332	3.036	1.309	1	5	1	5	067	1.825	
HE4	332	3.389	1.198	1	5	1	5	528	2.511	
HE5	332	4.452	1.124	1	5	1	5	365	2.38	
HE6	332	4.726	1.397	1	5	1	5	.236	1.794	
HE7	332	3.033	1.294	1	5	1	5	095	1.978	
HE8	332	3.127	1.276	1	5	1	5	22	1.941	
HE9	332	4.289	1.227	1	5	1	5	23	2.092	
HE10	332	3.081	1.24	1	5	1	5	116	2.076	
CF1	332	3.244	1.203	1	5	1	5	341	2.224	
CF2	332	3.277	1.306	1	5	1	5	327	1.944	
CF3	332	3.003	1.381	1	5	1	5	026	1.837	
CF4	332	2.895	1.407	1	5	1	5	.116	1.707	
CF5	332	3.919	1.064	1	5	1	5	-1.058	3.737	
CF6	332	3.904	1.078	1	5	1	5	952	3.304	
CF7	332	3.726	1.194	1	5	1	5	664	2.509	
CF8	332	3.916	1.054	1	5	1	5	809	2.999	
OE1	332	3.654	1.203	1	5	1	5	52	2.283	
OE2	332	3.732	1.07	1	5	1	5	695	2.956	
OE3	332	3.807	1.107	1	5	1	5	818	3.043	
OE4	332	3.756	1.095	1	5	1	5	68	2.772	
OE5	332	3.762	1.069	1	5	1	5	735	2.918	

Table 2 provides the outcome for the impact of public policy in terms of higher education on operational efficiency as measured through process efficiency. It is found that HE3 (promotion of HE will increase tourism revenue) has shown its significant and highly positive influence on OE1. The coefficient of HE3 is 0.197 with the standard error of 0.063. It means that more the government influence on public policy like higher education in hospitality sector like restaurant, more the positive return for the restaurant business in terms of process efficiency. Similarly, HE5 and HE10 have also shown their direct and significant impact on OE1 in the restaurant industry of Thailand. The value of F-test indicates that all the stated regression coefficients are presented under Table 2 are significantly different from zero, While overall explanatory power of  $\mathbb{R}^2$  is 18.8 percent respectively.

Table 2   LINEAR REGRESSION OUTPUT (IMPACT OF HE ON PROCESS EFFICIENCY)								
Process Efficiency (DV1) Coef. St.Err t-value p-value S								
HE1: higher education in Hospitality should be government priority	0.061	0.056	1.08	0.281				
HE2: more focus by the government influence HE in hospitality have its positive outcomes in society	0.011	0.063	0.17	0.865				
HE3: HE in hospitality increase employment chances	0.057	0.055	1.05	0.296				
HE4: promotion of HE in hospitality will increase tourism	0.197	0.063	3.14	0.002	***			

revenue						
HE5: government should establish a separate department to evaluate HE in Hospitality	0.162	0.062	2.60	0.01	0.010	
HE6: there is significant gap in HE for hospitality and restaurant industry	-0.045	0.050	-0.90	0.370		
HE7: public policy in terms of HE for hospitality can help the restaurants to promote them.	-0.071	0.064	-1.12	0.265		
HE8: HE for hospitality helps to increase literary rate in the country	0.063	0.065	0.97	0.332		
HE9: I am very satisfied while getting HE for hospitality	-0.060	0.067	-0.88	0.378		
HE10: Government should need to focus on promotion of HE in hospitality management.	0.137	0.061	2.23	0.02	6	**
cons	2.798	0.289	9.67	0.00	0	***
Mean dependent var	3.654	SD	dependent v	ar	1	.203
R-squared	0.188	N	umber of obs		33	2.000
F-test	3.083	Prob>F			0.001	
Akaike crit. (AIC)	1055.540	Baye	esian crit. (B)	[C)	109	97.397
Indicates *** p<0.01, ** p<0.05, * p<0.1						

Table 3 provides the impact of challenging factors on the operational efficiency in terms of process efficiency of restaurant sector. It is found that factors like financial constraints, not interested in getting HE for hospitality and restaurant, and high merit in getting HE related to hospitality and restaurant management showing their adverse impact on process efficiency of restaurant sector in Thailand. While the factor of social circle CF8 have shown its positive influence on the process efficiency. It means that although the factor of social circle is observed as challenge, but at the same time, it works as core opportunity with its positive influence on process efficiency of the restaurants.

Table 3   LINEAR REGRESSION OUTPUT (IMPACT OF CF ON PROCESS EFFICIENCY)								
Process Efficiency (DV1)	Coef.	St.Err	t-value	p-value	Sig.			
CF1: Financial constraints	-0.088	0.052	-1.69	0.093	*			
CF2: family issues	0.146	0.047	1.10	0.115				
CF3: not interested in getting HE for hospitality and	-0.110	0.051	-2.15	0.032	**			
restaurant								
CF4: lack of job opportunities	0.011	0.049	0.22	0.824				
CF5: significant competition	0.056	0.086	0.65	0.514				
CF6: high merit in getting admission	-0.285	0.089	-3.21	0.001	***			
CF7: low/no cooperation from the society	0.010	0.074	0.14	0.890				
CF8: Social circle	0.204	0.078	2.60	0.010	**			
_cons	1.590	0.305	5.21	0.000	***			
Mean dependent var	3.654	SD de	pendent var	1.2	203			
R-squared	0.251	Num	332	.000				
F-test	13.540	Р	rob>F	0.0	000			
Akaike crit. (AIC)	985.976	Bayesia	n crit. (BIC)	1020	).222			
Indicates *** p<0.01, ** p<0.05, * p<0.1	•			•				

Table 4 provides the output for the impact of public policy in terms of higher education HE in hospitality on marketing efficiency of the restaurant business. It is found that effect of HE3-HE5 on OE2 is positive and significant at 5 percent, 10 percent, and 1 percent respectively. It means that more the reflection of public policy for the HE in the hospitality industry can affect the marketing efforts of restaurant business in a positive direction. However, the rest of the indicators have shown no influence on OE2 in restaurant industry of Thailand. Also, the rest of the indicators of HE have shown their insignificant association with the OE2 of restaurant sector of Thailand. additionally,

value of R2 under Table 4 is 17.4, providing the fact that all items under the title of HE have shown their low explanatory power for the OE2.

Table 4   LINEAR REGRESSION OUTPUT (IMPACT OF HE ON MARKETING EFFICIENCY)							
Marketing Efficiency (DV2)	Coef.	St.Err	t-value	p-va	alue	Sig.	
HE1: higher education in Hospitality should be government priority	0.022	0.048	0.47	0.6	640		
HE2: more focus by the government influence HE in hospitality have its positive outcomes in society	0.076	0.053	1.44	0.1	51		
HE3: HE in hospitality increase employment chances	0.093	0.046	2.00	0.0	)46	**	
HE4: promotion of HE in hospitality will increase tourism revenue	0.093	0.053	1.76	0.0	80	*	
HE5: government should establish a separate department to evaluate HE in Hospitality	0.277	0.053	5.25	0.0	000	***	
HE6: there is significant gap in HE for hospitality and restaurant industry	-0.016	0.042	-0.37	0.7	'09		
HE7: public policy in terms of HE for hospitality can help the restaurants to promote them.	0.037	0.054	0.69	0.4	89		
HE8: HE for hospitality helps to increase literary rate in the country	-0.041	0.055	-0.74	0.4	62		
HE9: I am very satisfied while getting HE for hospitality	0.011	0.057	0.20	0.842	2		
HE10: Government should need to focus on promotion of HE in hospitality management.	-0.040	0.052	-0.77	0.44	1		
_cons	1.999	0.245	8.16	0.00	)	***	
Mean dependent var	3.732	SD	DV: OE2		1.070	)	
R-squared	0.174	Nun	nber of obs	332.000		000	
F-test	6.749	]	Prob>F		0.000	)	
Akaike crit. (AIC)	944.898	Bayesi	an crit. (BIC	<u>()</u>	986.7	755	
Indicates *** p<0.01, ** p<0.05, * p<0.1							

Table 5 indicates the causal relationship between the CF factors and marketing efficiency as second measure of operational efficiency in the restaurant sector. It is observed that there is a significant and positive influence from CF5, CF7, and CF8 on the value marketing efficiency in restaurant sector of Thailand. It means that factors like significant competition, higher merit in getting admission, low/ no cooperation from the society have their direct effect in dealing with marketing efficiency of the restaurant. This relationship reveals that although these factors are challenging in nature, at the same time boosting the marketing efficiency of the restaurants through their significant and positive influence.

Table 5							
LINEAR REGRESSION OUTPUT (IMPACT OF CF ON MARKETING EFFICIENCY)							
Marketing Efficiency (DV2)	Coef.	St.Err	t-value	p-val	ue	Sig.	
CF1: Financial constraints	-0.042	0.035	-1.21	0.22	9		
CF2: family issues	0.020	0.032	0.65	0.51	8		
CF3: not interested in getting HE for hospitality and restaurant	0.044	0.034	1.26	0.20	7		
CF4: lack of job opportunities	-0.018	0.033	-0.55	0.58	2		
CF5: significant competition	0.318	0.058	5.48	0.00	0	***	
CF6: high merit in getting admission	0.081	0.060	1.36	0.17	3		
CF7: low/no cooperation from the society	0.195	0.050	3.89	0.00	0	***	
CF8: Social circle	0.261	0.053	4.95	0.00	0	***	
_cons	0.412	0.205	2.01	0.04	5	**	
Mean dependent var	3.732	SD d	lependent va	r	.070		
R-squared	0.573	Nu	mber of obs		332	2.000	

F-test	54.163	Prob>F	0.000
Akaike crit. (AIC)	721.795	Bayesian crit. (BIC)	756.041
Indicates *** p<0.01, ** p<0.05, * p<0.1			

Table 6 shows the effect of HE factors on operational efficiency in terms of assets' efficiency in restaurant industry of Thailand. It shows that HE2 has its significant and positive impact on OE3 with the coefficient of 0.111 and standard error of 0.057 respectively. Through HE4, the effect on OE3 is 0.113, with the standard error of 0.057, significant at 5 percent. Through HE5, the effect on OE3 is 0.226 and standard error of 0.056 respectively. It means that more the attention of government on public policy in terms of establishing a separate department to evaluate higher education in hospitality and restaurant management, more the positive effect on OE3.

Table 6						
LINEAR REGRESSION OUTPUT (IMPA	ACT OF HE	ON ASSET	S' EFFICIE	NCY)		
Asset's Efficiency (DV3)	Coef.	St.Err	t-value	p-value	Sig.	
HE1: higher education in Hospitality should be government priority	0.018	0.051	0.36	0.719		
HE2: more focus by the government influence HE in hospitality have its positive outcomes in society	0.111	0.057	1.96	0.051	*	
HE3: HE in hospitality increase employment chances	-0.050	0.049	-1.02	0.309		
HE4: promotion of HE in hospitality will increase tourism revenue	0.113	0.057	2.00	0.047	**	
HE5: government should establish a separate department to evaluate HE in Hospitality	0.226	0.056	4.02	0.000	***	
HE6: there is significant gap in HE for hospitality and restaurant industry	-0.005	0.045	-0.10	0.920		
HE7: public policy in terms of HE for hospitality can help the restaurants to promote them.	0.077	0.057	1.34	0.183		
HE8: HE for hospitality helps to increase literary rate in the country	-0.055	0.059	-0.94	0.348		
HE9: I am very satisfied while getting HE for hospitality	-0.021	0.061	-0.35	0.726		
HE10: Government should need to focus on promotion of HE in hospitality management.	-0.030	0.055	-0.54	0.590		
_cons	2.486	0.261	9.53	0.000	***	
Mean dependent var	3.807		SD DV		1.107	
R-squared	0.124	Number of obs			32.000	
F-test	4.533	]	Prob>F		0.000	
Akaike crit. (AIC)	986.846	Bay	esian crit.	1	028.702	
Indicates *** p<0.01, ** p<0.05, * p<0.1						

Table 7 provides the output for the impact of CF on asset's efficiency of the restaurant. It is found that the effect of lack of job opportunity or CF4 has shown its significant and negative influence on asset's efficiency of the restaurants in Thailand. However, factors like significant competition, high merit in getting admission, low/no cooperation from the society have shown their positive and significant impact on the value of asset's efficiency of restaurant sector of Thailand.

Table 7							
LINEAR REGRESSION OUTPUT (IMPACT OF CF ON ASSET'S EFFICIENCY)							
Asset's Efficiency (DV3)	Coef.	St.Err	t-value	p-value	Sig.		
CF1: Financial constraints	0.027	0.041	0.66	0.512			
CF2: family issues	-0.060	0.037	-1.60	0.110			
CF3: not interested in getting HE for hospitality and restaurant	0.035	0.040	0.86	0.390			
CF4: lack of job opportunities	-0.096	0.039	-2.47	0.014	**		
CF5: significant competition	0.128	0.068	1.88	0.061	*		

CF6: high merit in getting admission	0.222	0.070	3.16	0.	.002	***
CF7: low/no cooperation from the society	0.101	0.059	1.72	0.	.086	*
CF8: Social circle	0.349	0.062	5.62	0.000		***
_cons	0.974	0.241	4.04	0.000		***
Mean dependent var	3.807	SD o	1.1	07		
R-squared	0.448	Nu	mber of obs		332.	.000
F-test	32.734		0.0	00		
Akaike crit. (AIC)	829.583	Bayes	863.	.829		
Indicates *** p<0.01, ** p<0.05, * p<0.1						

Table 8 provides the regression coefficients, standard error, t-statistics and significance level for each of the items under HE. It is found that the effect of HE4 on staff efficiency or OE4 is 0.140, significant at 5 percent. It shows that more the promotion of HE in hospitality and restaurant more the tourism revenue, which ultimately increase the staff efficiency in restaurant industry. Similarly, with the establishment of separate department to more HE education in terms of hospitality and restaurant management, more the constructive influence on staff efficiency in restaurant sector of Thailand is examined. In addition, HE7 indicates a good effect on staff efficiency too.

Table 9							
LINEAR REGRESSION OUTPUT (IN	MPACT OF	HE ON STA	<b>AFF EFFICIE</b>	NCY)			
Staff Efficiency (DV4)	Coef.	St.Err	t-value	p-valu	e Sig.		
HE1: higher education in Hospitality should be	0.010	0.049	0.21	0.832			
government priority							
HE2: more focus by the government influence HE in	0.038	0.055	0.70	0.487			
hospitality have its positive outcomes in society							
HE3: HE in hospitality increase employment chances	0.022	0.048	0.46	0.649			
HE4: promotion of HE in hospitality will increase	0.140	0.055	2.54	0.012	**		
tourism revenue							
HE5: government should establish a separate	0.183	0.055	3.35	0.001	***		
department to evaluate HE in Hospitality							
HE6: there is significant gap in HE for hospitality and	-0.027	0.044	-0.62	0.533			
restaurant industry							
HE7: public policy in terms of HE for hospitality can	0.131	0.056	2.35	0.019	**		
help the restaurants to promote them.							
HE8: HE for hospitality helps to increase literary rate	-0.068	0.057	-1.19	0.235			
in the country							
HE9: I am very satisfied while getting HE for	0.028	0.059	0.47	0.640			
hospitality							
HE10: Government should need to focus on	0.029	0.054	0.54	0.589			
promotion of HE in hospitality management.							
_cons	2.131	0.254	8.38	0.000	***		
Mean dependent var	3.756	SD	dependent var	•	1.095		
R-squared	0.151	N	Number of obs				
F-test	5.707		Prob>F		0.000		
Akaike crit. (AIC)	969.408	Bay	esian crit. (BIC	C)	1011.264		
Indicates *** p<0.01, ** p<0.05, * p<0.1							

Table 9 provides the outcome for the CF and staff efficiency relationship. It is expressed that factors like significant competition, and lack of job opportunities have shown their adverse impact on the value of staff efficiency of restaurant sector. While the factors like high merit in getting admission, low/no cooperation from the society and social circle have shown their positive influence on staff efficiency of the restaurant industry in Thailand.

Table 10							
LINEAR REGRESSION OUTPUT (IMPACT OF CF ON STAFF EFFICIENCY)							
Staff Efficiency (DV4)	Coef.	St.Err	t-value	p-valı	ıe	Sig.	
CF1: Financial constraints	0.027	0.038	0.71	0.479	)		
CF2: family issues	0.028	0.034	0.83	0.408	3		
CF3: not interested in getting HE for hospitality and	0.024	0.037	0.66	0.512	2		
restaurant							
CF4: lack of job opportunities	-0.026	0.035	-0.73	0.468	3		
CF5: significant competition	-0.177	0.062	-2.84	0.005	5	***	
CF6: high merit in getting admission	-0.263	0.064	-4.11	0.000	)	***	
CF7: low/no cooperation from the society	0.097	0.054	1.82	0.070	)	*	
CF8: Social circle	0.307	0.056	5.44	0.000	)	***	
_cons	0.298	0.219	1.36	0.176	5		
Mean dependent var	3.756	SD	dependent va	ar	1	.095	
R-squared	0.534	Nu	umber of obs		33	2.000	
F-test	46.190	Prob>F				.000	
Akaike crit. (AIC)	766.525	Bayesian crit. (BIC) 800.7				0.772	
Indicates *** p<0.01, ** p<0.05, * p<0.1							

Table 10 demonstrates the effect of HE indicators on OE5 in terms of reputation management in the restaurant industry of Thailand. through HE4 and HE5 highly significant and positive influence is observed with the coefficients of 0.119 and 0.169 respectively. It means that the factor of promotion of HE and establishing of separate department by the government to increase HE in hospitality have their positive influence on reputation management of restaurant industry of Thailand. Similarly, for HE6, effect on OE5 is 0.076, significant at 10 percent. Whereas, same influence is recorded from HE9 which specifies that with the more satisfaction from getting the education in terms of hospitality and restaurant, more the constructive influence on the reputation of the restaurants as well.

Table 11											
LINEAR REGRESSION OUTPUT (IMPACT OF HE ON REPUTATIONAL EFFICIENCY)											
Reputational Efficiency (DV5)	Coef.	St.Err	t-value	p-valu	e	Sig.					
HE1: higher education in Hospitality should be government priority	0.059	0.048	1.22	0.225							
HE2: more focus by the government influence HE in hospitality have	0.071	0.054	1.33	0.186	j						
its positive outcomes in society											
HE3: HE in hospitality increase employment chances	0.062	0.047	1.32	0.187	'						
HE4: promotion of HE in hospitality will increase tourism revenue	0.119	0.054	2.20	0.029	)	**					
HE5: government should establish a separate department to evaluate	0.169	0.053	3.16	0.002	2	***					
HE in Hospitality											
HE6: there is significant gap in HE for hospitality and restaurant	0.076	0.043	1.78	0.077	'	*					
industry											
HE7: public policy in terms of HE for hospitality can help the	-0.039	0.055	-0.72	0.470	)						
restaurants to promote them.											
HE8: HE for hospitality helps to increase literary rate in the country	0.081	0.056	1.45	0.148							
HE9: I am very satisfied while getting HE for hospitality	0.108	0.058	1.87	0.063		*					
HE10: Government should need to focus on promotion of HE in	0.022	0.053	0.41	0.682							
hospitality management.											
_cons	2.124	0.249	8.55	0.000	)	***					
Mean dependent var	3.762	SD OEV5 1.				.069					
R-squared	0.148	Number of obs 33				2.000					
F-test	5.563	Prob>F			0.000						
Akaike crit. (AIC)	954.375	Bayesian crit.			996.232						
Indicates *** p<0.01, ** p<0.05, * p<0.1				•							

Table 11 indicates the significant contributor to define the reputation management of the restaurant sector are the CF5, CF6, and CF7. Whereas, all remaining factors have shown their insignificant impact on reputation management by restaurant sector of Thailand.

Table 12										
LINEAR REGRESSION OUTPUT (IMPACT OF CF ON REPUTATIONAL EFFICIENCY)										
<b>Reputation Management (DV5)</b>	Coef.	St.Err	t-value	p-value	e Sig.					
CF1: Financial constraints	-0.052	0.037	-1.42	0.157						
CF2: family issues	-0.008	0.033	-0.24	0.808						
CF3: not interested in getting HE for hospitality and	-0.032	0.036	-0.90	0.371						
restaurant										
CF4: lack of job opportunities	0.014	0.035	0.41	0.684						
CF5: significant competition	0.287	0.061	4.72	0.000	***					
CF6: high merit in getting admission	0.133	0.063	2.12	0.034	**					
CF7: low/no cooperation from the society	0.036	0.052	0.68	0.496						
CF8: Social circle	0.381	0.055	6.90	0.000	***					
_cons	0.746	0.215	3.47	0.001	***					
Mean dependent var	3.762	SD dependent var			1.069					
R-squared	0.530	Number of obs			332.000					
F-test	45.577		0.000							
Akaike crit. (AIC)	752.581	Bayesian crit. (BIC)			786.827					
Indicates *** n<0.01 ** n<0.05 * n<0.1	•									

#### CONCLUSION AND RECOMMENDATIONS

This study examines the public policy in terms of higher education, challenging factors and their impact on the efficiency of the restaurant industry of Thailand. A sample of 332 respondents in terms of restaurant managers from different areas of the local region is collected and examined for the descriptive and regression analysis. Findings through regression analysis provide sound output. Results show the fact that selected factors of public policy in terms of higher education have demonstrated their direct and positive influence on the selected indicators of restaurant efficiency.

Additionally, the results through CF factors and their influence on restaurant efficiency have shown a mixed finding. It is observed that significant factors to be considered in the policy development and strategic decision-making process are the higher competition, low/no cooperation from the society, tough merit, and lack of job opportunity. These factors are positively as well as negatively affecting the restaurant efficiency as observed through present outcomes. Besides, this study is highly recommended to restaurant managers, owners, and the student community who are currently enrolled in the HE for the hospitality and restaurant management. A good understanding could be developed with the review of relationship between public policy for higher education, challenging factors and efficiency in restaurant industry.

### ACKNOWLEDGEMENT

Dr.Samanan Rattanasirivilai is a lecturer of Doctor of Philosophy Program in Development Administration, Graduate School, Suan Sunandha Rajabhat University, Thailand. Her official email address is samanan.ra@ssru.ac.th.

#### REFERENCES

Barros, C.P., Peypoch, N., & Solonandrasana, B. (2009). Efficiency and productivity growth in hotel industry. *International Journal of Tourism Research*, 11(4), 389-402.

- Calhoun, J.R., O'Neill, M., & Douglas, A.C. (2018). An examination of second language education provision among US and European hospitality and tourism management schools. *Journal of Hospitality & Tourism Education*, 30(3), 184-193.
- Chang, H.-J. (2003). Globalization, economic development and the role of the state: Zed Books.
- Chen, M.-H. (2010). The economy, tourism growth and corporate performance in the Taiwanese hotel industry. *Tourism Management*, 31(5), 665-675.
- Choi, J.-G., Olsen, M.D., Kwansa, F.A., & Tse, E.C.-Y. (1999). Forecasting industry turning points: The US hotel industry cycle model. *International Journal of Hospitality Management*, 18(2), 159-170.
- Conwi, E.P., Cortez, A.G., & Ramos, N. (2016). Effects of the dualized training program on the occupational interest of the students enrolled in bachelor of science in hotel and restaurant management. *Indian Journal of Commerce and Management Studies*, 7(1), 31.
- Davis, B., Lockwood, A., Alcott, P., & Pantelidis, I.S. (2018). Food and beverage management. Routledge.
- Duncan, T., Scott, D.G., & Baum, T. (2013). The mobilities of hospitality work: An exploration of issues and debates. Annals of tourism research, 41, 1-19.
- Fernandez-Chung, R.M., & Gore, T. (2016). Higher education in Myanmar: The potential impact of TNE in the adaptation of its national higher education for a globalised world *Higher Education in the Asian Century*, 148-163. Routledge.
- Giousmpasoglou, C. (2016). Hotel and restaurant management education.
- Hanaysha, J. (2016). Testing the effects of food quality, price fairness, and physical environment on customer satisfaction in fast food restaurant industry. *Journal of Asian Business Strategy*, 6(2), 31-40.
- Higgins-Desbiolles, F. (2006). More than an "industry": The forgotten power of tourism as a social force. *Tourism Management*, 27(6), 1192-1208.
- Hornsby, G.D., & Scott-Halsell, S.A. (2015). Minorities in hospitality management: The state of diversity in hospitality education. *Journal of Hospitality & Tourism Education*, 27(3), 102-111.
- Jang, Y.J., Zheng, T., & Bosselman, R. (2017). Top managers' environmental values, leadership, and stakeholder engagement in promoting environmental sustainability in the restaurant industry. *International Journal of Hospitality Management*, 63, 101-111.
- Junaedi, & Jermsittiparsert, K. (2020). Public policy for environmental regulation and its impact on the business performance of restaurants in Thailand. *International Journal of Innovation, Creativity and Change*, 11(7), 70-90.
- Kamran, H.W., & Omran, A. (2018). Impact of environmental factors on tourism industry in Pakistan: A study from the last three decades. *The Impact of Climate Change on Our Life* (pp. 197-212): Springer.
- Kang, H.J., Gatling, A., & Kim, J. (2015). The impact of supervisory support on organizational commitment, career satisfaction, and turnover intention for hospitality frontline employees. *Journal of Human Resources in Hospitality & Tourism, 14*(1), 68-89.
- Kazlauskaite, R., Buciuniene, I., & Turauskas, L. (2006). Building employee commitment in the hospitality industry. *Baltic Journal of Management*, 1(3), 300-314.
- Kim, H.S., & Jang, S.S. (2019). Minimum wage increase and firm productivity: Evidence from the restaurant industry. *Tourism Management*, 71, 378-388.
- Kuo, C.-M., Chen, L.-C., & Tseng, C.-Y. (2017). Investigating an innovative service with hospitality robots. International Journal of Contemporary Hospitality Management, 29(5), 1305-1321.
- Lashley, C., & Morrison, A. (2010). In search of hospitality. Routledge.
- Lugosi, P., & Jameson, S. (2017). Challenges in hospitality management education: Perspectives from the United Kingdom. *Journal of Hospitality and Tourism Management*, 31, 163-172.
- Madani, M. (2011). Agenda setting of market waste management in the city of Makassar. Authority: Journal of Government Science, 1(1).
- Nachmias, S., Walmsley, A., & Orphanidou, Y. (2017). Students' perception towards hospitality education: An anglocypriot critical study. *Journal of hospitality, leisure, sport & tourism education, 20*, 134-145.
- Norton, A., Cherastidtham, I., & Mackey, W. (2016). Mapping Australian higher education 2016.
- Pine, B.J., Pine, J., & Gilmore, J.H. (1999). *The experience economy: work is theatre & every business a stage*. Harvard Business Press.
- Ravitch, D. (2016). The death and life of the great American school system: How testing and choice are undermining education. Basic Books.
- Rimmington, M., Williams, C., & Morrison, A. (2009). Entrepreneurship in the hospitality, tourism and leisure industries: Routledge.
- Saengchai, S., & Jermsittiparsert, K. (2020). an empirical investigation of the relationship between SPR and purchasing performance in the restaurant industry of Thailand: Testing mediation and moderation model. *International Journal of Innovation, Creativity and Change*, 11(7), 151-168.

- Saengchai, S., Thaiprayoon, K., & Jermsittiparsert, K. (2019). Sensory marketing cues and behavioural intention: An application of stimulus organism response model in the hospitality industry of Thailand. *Journal of Computational and Theoretical Nanoscience*, 16(11), 4748–4756. DOI: 10.1166/jctn.2019.8386.
- Seo, K., Kim, E.E.K., & Sharma, A. (2017). Examining the determinants of long-term debt in the US restaurant industry: Does CEO overconfidence affect debt maturity decisions? *International Journal of Contemporary Hospitality Management*, 29(5), 1501-1520.
- Xiao, A., Yang, S., & Iqbal, Q. (2019a). Factors affecting purchase intentions in generation Y: An empirical evidence from fast food industry in Malaysia. *Administrative Sciences*, 9(1).
- Xiao, A., Yang, S., & Iqbal, Q. (2019b). Factors affecting purchase intentions in generation Y: An empirical evidence from fast food industry in Malaysia. *Administrative Sciences*, 9(1), 4.