

# THE UNTAPPED FORCE OF WOMEN LEADERSHIP: THE PROGRESS

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## ABSTRACT

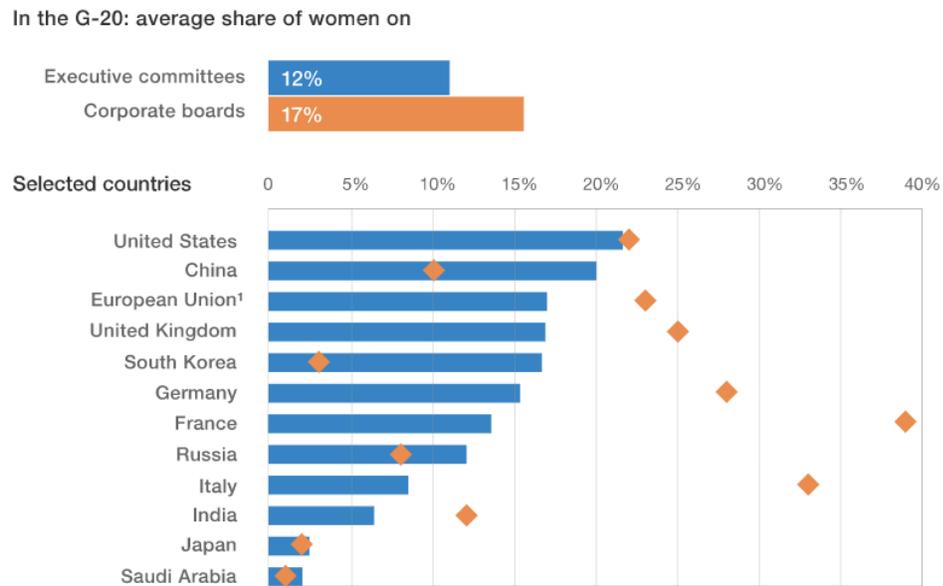
*Leadership is an art and a science that is creative, propelling and disciplined; Leadership underlines relationships at work and in organizations and involves the acceptances of responsibility (Capezio and Morehouse, 1997; Amabile & Khaire, 2008). Further, Ross and Oferman (1997) found that transformational leadership was positively related to levels of pragmatism, nurturance, and feminine attributes, and Adler (2000) felt that in view of changes in leadership roles and organizational practices, female leaders have come to symbolize a new type of leadership that connotes greater effectiveness and synergy than leadership of the past. Appointments of women in leadership roles signal an organization's departure from past practices and help it to capture the symbols of innovation and progressive change. Many female executives believe that they must meet a higher standard of performance than their male counterparts. In order for women to approach the highest level, women are expected to have more strength and fewer faults than their male counterparts. Additionally, most women in executive roles feel that developing a style with which male managers are comfortable is critical (Graves & Elsass, 2005). Because of gender roles, women on the rise in organization must make crucial choices. Women must question whether they should strive to beat men at their own game or develop and value alternative leadership styles of their own. However, the quest here, are there constraints to tap on the feminine human capital? What is the status quo of women leaders in organizations?*

**Keywords:** Women, Leadership, Organization, Workplace.

## INTRODUCTION

Women account for half (1/2) of the workforce, but in executive suites they only represent one tenth (1/10) of men, this ratio has little changed since “glass- ceiling” was coined to describe barriers preventing women getting to the top. Actually, Devillard, Hunt, & Yee (2018) report that based on the “Women in the Workplace 2017” study, conducted with LeanIn.Org and one of the largest of its kind, “almost 50 percent of men think that it is sufficient when just one in ten senior leaders in their company is a woman. One-third of women agree” (Para 2). Nevertheless, a growing number of companies have become convinced that more women in the top ladder makes up a good business, they are better in team-building and communication.

Furthermore, according to McKinsey Analysis (Devillard, Hunt, & Yee, 2018), the latest statistics about the share of women in G-20 countries, show that although progress has occurred during the years, it remains too slow. In 2017, on average, women accounted for 17 percent of corporate-board members and 12 percent of executive-committee members in the top 50 listed G-20 companies (see Figure 1).



<sup>1</sup>Estimated based on G-20 countries.

Source: Top-listed companies of the relevant stock-market reference index; McKinsey analysis

Source: Devillard, Hunt, & Yee, 2018.

**FIGURE 1**  
**AVERAGE SHARE OF WOMEN IN THE G-20 COUNTRIES**

One popular belief is that women tend to shift from paid labor to have children and stay domestic (Hejase et al., 2020). It is not always the case, most career-minded women are ambitious to get back to work and do top jobs as men. In Fact, women are the fastest growing sector of most companies' customer and talent base (German consulting company) whereby,

- Women make 85% of consumer purchases
- Women will own 60% of the country's financial wealth
- Women earn over 65% of graduate degrees (Hejase & Nohra, 2017).

Consequently, to capture talent and customer base, company leaders must understand the feminine perspective, they should have women on top leadership teams. The aforementioned step is not easy with the existence of barriers that prevent women to reach top management positions including (Hejase & Nohra, 2017):

- Gender stereotype
  - Perception and evaluation of women leaders
  - Effect of stereotype activation on women leaders
- Work-Family Conflict
  - For dual-career couples
  - For female international managers with children
  - For unmarried female international managers
  - For divorced female international managers
- Glass ceiling

An unofficial barrier to opportunities within an organization which is perceived to prevent protected classes of workers, particularly women, from advancing to higher positions. Marilyn Loden (BBC, 2017) coined the term "glass ceiling" to refer to the sometimes-invisible barrier to success that many women come up against in their careers. Management consultant.

### **The Days to Come**

Women do not approach business the same way that men do. Business for men is a game, and there are rules to winning. To become a player in the world of business, women have to know the prevailing rules that men play by – not because they must follow them, but because they need to understand the playing field even if they eventually choose to make up their own game. Actually, Kabeer (2012) encourages that “women entrepreneurs, having social networks of their own can help to counter some of the old boys’ networks that have served to marginalize them in the past or to compensate for gender-specific deficits in family-related networks” (p. 48). Therefore, women have to stop deciding that there are skills that they could never be good at. For, unless women start believing in themselves, they will never get other people to believe in them (Hejase et al., 2013).

Success today requires organizations to best utilize the talent available to them, irrespective of the gender. Accordingly, to be able to use that talent, barriers to upward mobility for women need to be removed. Such barriers are represented in the discrimination against women in the workplace when it comes to promotion, salary, and advancement opportunity to higher level managerial positions. And this in turn is causing firms to underutilize a significant part of their work force, resulting in the loss of millions of dollars annually. To avoid losses, management must create an environment of psychological safety, convincing people that they will not be humiliated, much less punished, if they speak up with ideas, questions, or concerns, or make mistakes. (Garvin, Edmondson, & Gino, 2008).

### **Newest Developments**

According to Warner, Ellmann, & Boesch (2018), although women hold almost 52 percent of all management- and professional-level jobs, 7 American women lag substantially behind men in terms of their representation in leadership positions. Furthermore, in the legal profession, they are only 22.7 percent of partners and 19 percent of equity partners. In medicine, they represent only 16 percent of permanent medical school deans. In academia, they are only 32 percent of full professors and 30 percent of college presidents. In the financial services industry, they are only 12.5 percent of chief financial officers in Fortune 500 companies. And, in recent decades, women’s overall gains have slowed. In fact, in the 1990s and 2000s, the narrowing of the gender wage gap decelerated, and the percentage of women in management jobs stagnated. And in recent years, the percentage of women in top management positions and on corporate boards has stalled.

Though, in the latest Fortune 500 list, of June 1, 2019, 33 of the companies on the ranking of highest-grossing firms are led by female CEOs for the first time ever. It marks a considerable jump from 2018’s total of 24, or 4.8%” (Zillman, 2019). Furthermore, 31 women currently hold of CEO (6.2%) positions at S&P 500 companies (Catalyst, 2020b).

### **Latest Statistics**

According to Catalyst (2020a), eighty-seven percent of global mid-market companies have at least one woman in a senior management role in 2020. Eventually, women are over-represented in support functions like administration, while men tend to be concentrated in

operations, profit and loss, and research and development—all viewed as critical experiences for CEO and board-level positions. And in 2020, 40% of human resources directors are women, compared to 17% of chief marketing officers and 16% of chief information officers. On the other hand, Table 1 depicts a global view.

**Table 1**  
**THE PROPORTION OF WOMEN IN SENIOR LEADERSHIP DIFFERS BY REGION**

<b>Region</b>	<b>Percentage of Women in Senior Management</b>
Africa	38%
Eastern Europe	35%
Latin America	33%
European Union	30%
North America	29%
Asia Pacific (APAC)	27%

However, though the view is positive, the higher up the corporate ladder, the fewer women are represented. A 2020 analysis by Mercer of over 1,100 organizations across the world found a leaky pipeline for women in leadership:

- Executives: 23%
- Senior managers: 29%
- Managers: 37%
- Professionals: 42%
- Support staff: 47%

## **CONCLUSION AND RECOMMENDATIONS**

Since 1978, when the “glass ceiling” was defined, “women have closed the education gap, moved into non-traditional jobs at remarkably high rates, simultaneously managed families and challenging careers, and demonstrated their ability to innovate, inspire and manage effectively in every sector of the global workplace” (BBC, 2018). The aforementioned is stressed by Peter Bodin, global CEO, Grant Thornton International, by stating that, “To survive and thrive in today’s complex global environment, and organizations must drive culture change, embracing innovation and inclusion. Diversity is fundamental to the future-fit business.” (Ahmed, 2019). Then Toor (2019), used a different perspective which stresses the cultural view towards women’s leadership, but of mindful and conscious leadership, by stating, “every human being (professional, leader) needs an inner balance of both masculine and feminine values in order to feel whole and craft the best versions of themselves. Masculine values include resilience, independence, and being decisive, while feminine values include patience, humility, collaboration, and empathy, among others. Each set of values is, interestingly, gender agnostic in that you can have men leading with more feminine values, and equally, women leading with more masculine values.” (Para 2). In addition, Macky et al. (2015) research’s findings stress “the females’ balanced preference for output and emphasis on performance as well as the preference for processes, and on aesthetics; women are cofounders and co-shapers, but regretfully less appreciated.” (p. 11).

### **Barriers to Progress**

According to Ahmed (2019), the biggest barrier for both men and women had been the difficulty of finding time to improve their employment skills alongside core job responsibilities, with men identifying this as an issue more frequently than women. After job responsibilities, women cite being held back by a lack of access to developmental work opportunities – the factor showing the biggest imbalance between the genders. Restricted networking opportunities and caring responsibilities outside work are the next most likely hurdles for women to have overcome on their route to executive roles.

As for the priorities since 2019, Table 2 states some among others priorities that hold more sensitivity for organizations.

**Table 2**  
**TOP 6 GLOBAL WORKPLACE PRIORITIES FOR 2019**

**Embracing workplace diversity:** a study by Boston Consulting Group (BCG) of 171 German, Swiss and Austrian businesses showed a clear relationship between diverse management teams and revenues from innovative products and services. It also showed that innovation performance only increased significantly when more than 20% of management positions were held by women.

**Eliminating gender bias:** Women are still experiencing gender discrimination when applying or interviewing for a job. Add to this bias in talent identification and hiring sources.

**Retaining female talent:** The importance of parental leave, flexible hours, part-time working is shown in research by Catalyst, which revealed that 83% of women with access to flexible working arrangements aspired to the C-suite level, versus 54% of those without.

**Opening up development opportunities:** When women see other women in top roles, they are more likely to aspire to them: a recent study by American Express found that although only 32% of female respondents believed that reaching the C-suite was an achievable goal, this increased to 49% if they had a mentor, and 61% with a sponsor.

**Creating an inclusive, supportive culture:** Research from BCG shows that men often overestimate the support women have in the workplace. When asked if their company offered support for women from executives and middle managers, 72% of male respondents said yes, compared with only 54% of women.

**Using data to recognize where you stand:** Only by knowing your own situation can you take appropriate action. One quantifiable success story is General Mills USA, which has increased its focus on diversity KPIs, with senior leaders accountable to the CEO for specific metrics. The proportion of women in the company's senior management team increased from 9% in 2013 to 33% in 2016.

Source: Ahmed, 2019.

Finally, as suggested by Bullough (2008), “economic and political freedom and gender empowerment are significant forces across the board for women’s participation in leadership, provided a government’s rule of law is set to facilitate safe business practices” (p. 251); Actually women across the globe and including the women in Lebanon and other Middle Eastern countries, may enjoy the aforementioned opportunities for progress toward leadership roles if there is government support. Furthermore, any country with a strong entrepreneurial environment and credit/budget availability, then women’s participation in leadership is empowered. Last, and as Bullough inferred in her dissertation, “cultural norms that support a belief in hard work, a belief in personal ability, individualism, risk taking behaviors, and participative leadership are indicative of women’s participation in leadership” (p . 251).

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